

Form **990**

**Return of Organization Exempt From Income Tax**

OMB No. 1545-0047

Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code (except black lung benefit trust or private foundation)

**2010**

Department of the Treasury  
Internal Revenue Service

The organization may have to use a copy of this return to satisfy state reporting requirements.

**Open to Public Inspection**

**A For the 2010 calendar year, or tax year beginning** \_\_\_\_\_, **and ending** \_\_\_\_\_

**B** Check if applicable:  
 Address change  
 Name change  
 Initial return  
 Terminated  
 Amended return  
 Application pending

**C Name of organization**  
**HASTINGS FAMILY SERVICE**  
 Doing Business As \_\_\_\_\_  
 Number and street (or P.O. box if mail is not delivered to street address) Room/suite  
**301 EAST SECOND STREET**  
 City or town, state or country, and ZIP + 4  
**HASTINGS MN 55033**

**D Employer identification number**  
**23-7083534**

**E Telephone number**  
**651-437-7134**

**F Name and address of principal officer:**  
**CHRIS KOOP**  
**301 EAST SECOND STREET**  
**HASTINGS MN 55033**

**G Gross receipts\$** **1,553,233**

**H(a)** Is this a group return for affiliates?  Yes  No  
**H(b)** Are all affiliates included?  Yes  No  
 If "No," attach a list. (see instructions)

**I Tax-exempt status:**  501(c)(3)  501(c) ( ) ◀ (insert no.)  4947(a)(1) or  527

**J Website:** ▶ **WWW.HASTINGSFAMILYSERVICE.ORG**

**K Form of organization:**  Corporation  Trust  Association  Other ▶

**L Year of formation:** **1970** **M State of legal domicile:** **MN**

**H(c) Group exemption number** ▶

**Part I Summary**

|   |  |                           |                  |
|---|--|---------------------------|------------------|
| <b>Activities &amp; Governance</b>  | <b>1</b> Briefly describe the organization's mission or most significant activities:<br><b>TO PROVIDE EMERGENCY AND SUPPORTIVE SERVICES TO RESIDENTS OF SCHOOL DISTRICT 200.</b> |                           |                  |
|   | <b>2</b> Check this box <input type="checkbox"/> if the organization discontinued its operations or disposed of more than 25% of its net assets.                                 |                           |                  |
|   | <b>3</b> Number of voting members of the governing body (Part VI, line 1a)   | <b>3</b>                  | <b>10</b>        |
|   | <b>4</b> Number of independent voting members of the governing body (Part VI, line 1b)   | <b>4</b>                  | <b>10</b>        |
|   | <b>5</b> Total number of individuals employed in calendar year 2010 (Part V, line 2a)  | <b>5</b>                  | <b>11</b>        |
|   | <b>6</b> Total number of volunteers (estimate if necessary)  | <b>6</b>                  | <b>300</b>       |
|   | <b>7a</b> Total unrelated business revenue from Part VIII, column (C), line 12   | <b>7a</b>                 |                  |
| <b>b</b> Net unrelated business taxable income from Form 990-T, line 34             | <b>7b</b>  |                           |                  |
| <b>Revenue</b>  | <b>8</b> Contributions and grants (Part VIII, line 1h)   | Prior Year                | Current Year     |
|   | <b>9</b> Program service revenue (Part VIII, line 2g)  | <b>1,215,814</b>          | <b>1,315,212</b> |
|   | <b>10</b> Investment income (Part VIII, column (A), lines 3, 4, and 7d)  | <b>159,386</b>            | <b>160,988</b>   |
|   | <b>11</b> Other revenue (Part VIII, column (A), lines 5, 6d, 8c, 9c, 10c, and 11e)   | <b>3,355</b>              | <b>2,336</b>     |
|   | <b>12</b> Total revenue – add lines 8 through 11 (must equal Part VIII, column (A), line 12)   | <b>84,796</b>             | <b>74,697</b>    |
| <b>Expenses</b>   | <b>13</b> Grants and similar amounts paid (Part IX, column (A), lines 1–3)   | <b>1,463,351</b>          | <b>1,553,233</b> |
|   | <b>14</b> Benefits paid to or for members (Part IX, column (A), line 4)  | <b>375,984</b>            | <b>464,932</b>   |
|   | <b>15</b> Salaries, other compensation, employee benefits (Part IX, column (A), lines 5–10)  |                           |                  |
|   | <b>16a</b> Professional fundraising fees (Part IX, column (A), line 11e)   | <b>356,403</b>            | <b>414,808</b>   |
|   | <b>b</b> Total fundraising expenses (Part IX, column (D), line 25) ▶ <b>103,437</b>  |                           |                  |
|   | <b>17</b> Other expenses (Part IX, column (A), lines 11a–11d, 11f–24f)   | <b>655,637</b>            | <b>652,318</b>   |
| <b>18</b> Total expenses. Add lines 13–17 (must equal Part IX, column (A), line 25) | <b>1,388,024</b>   | <b>1,532,058</b>          |                  |
| <b>19</b> Revenue less expenses. Subtract line 18 from line 12                      | <b>75,327</b>  | <b>21,175</b>             |                  |
| <b>Net Assets or Fund Balances</b>  | <b>20</b> Total assets (Part X, line 16)   | Beginning of Current Year | End of Year      |
|   | <b>21</b> Total liabilities (Part X, line 26)  | <b>498,041</b>            | <b>524,454</b>   |
|   | <b>22</b> Net assets or fund balances. Subtract line 21 from line 20   | <b>21,275</b>             | <b>26,513</b>    |
|   |  | <b>476,766</b>            | <b>497,941</b>   |

**Part II Signature Block**

Under penalties of perjury, I declare that I have examined this return, including accompanying schedules and statements, and to the best of my knowledge and belief, it is true, correct, and complete. Declaration of preparer (other than officer) is based on all information of which preparer has any knowledge.

**Sign Here**

Signature of officer: **CHRIS KOOP** Date: \_\_\_\_\_  
 Type or print name and title: **EXECUTIVE DIRECTOR**

**Paid Preparer Use Only**

Print/Type preparer's name: **JAMES V. LEWIS** Preparer's signature: \_\_\_\_\_ Date: **05/10/11** Check  if self-employed PTIN: **P00008982**

Firm's name ▶ **LEWIS, KISCH & ASSOCIATES, LTD** Firm's EIN ▶ **41-1620961**  
**1303 SOUTH FRONTAGE ROAD SUITE 3**  
 Firm's address ▶ **HASTINGS, MN 55033-2477** Phone no. **651-437-3356**

May the IRS discuss this return with the preparer shown above? (see instructions)  Yes  No

**For Paperwork Reduction Act Notice, see the separate instructions.**

**Part III Statement of Program Service Accomplishments**

Check if Schedule O contains a response to any question in this Part III

**1** Briefly describe the organization's mission:  
**TO PROVIDE EMERGENCY AND SUPPORTIVE SERVICES TO RESIDENTS OF SCHOOL DISTRICT 200.**

**2** Did the organization undertake any significant program services during the year which were not listed on the prior Form 990 or 990-EZ?  Yes  No  
If "Yes," describe these new services on Schedule O.

**3** Did the organization cease conducting, or make significant changes in how it conducts, any program services?  Yes  No  
If "Yes," describe these changes on Schedule O.

**4** Describe the exempt purpose achievements for each of the organization's three largest program services by expenses. Section 501(c)(3) and 501(c)(4) organizations and section 4947(a)(1) trusts are required to report the amount of grants and allocations to others, the total expenses, and revenue, if any, for each program service reported.

**4a** (Code: ) (Expenses \$ **311,167** including grants of\$ ) (Revenue \$ )  
**FOOD SHELF - EMERGENCY FOOD FOR PEOPLE NEEDING TEMPORARY ASSISTANCE. THE FOOD SHELF SERVED 1,059 REQUESTS. FOOD SHELF CLIENTS WERE ALSO REFERRED TO OTHER PROGRAMS AND RESOURCES, SUCH AS COUNTY ASSISTANCE, FOOD SUPPORT, OR OTHER NON-PROFITS.**

**4b** (Code: ) (Expenses \$ **600,401** including grants of\$ **464,932** ) (Revenue \$ **612,682** )  
**CLOTHES CLOSET - LOW COST USED CLOTHING TO THE PUBLIC, PEOPLE UNABLE TO PAY MAY RECEIVE CLOTHING AT NO COST. HASTINGS FAMILY SERVICE HAD APPROXIMATELY 10,000 CUSTOMERS IN 2010 AND FILLED 708 FAMILIES' EMERGENCY REQUESTS FOR CLOTHING.**

**4c** (Code: ) (Expenses \$ **196,708** including grants of\$ ) (Revenue \$ )  
**EMERGENCY ASSISTANCE AND OTHER PROGRAMS - PROVIDE FINANCIAL ASSISTANCE TO INDIVIDUALS FOR HOUSING, REPAIRS, MEDICAL EXPENSES, ETC. IN ADDITION TO GRANTS, INDIVIDUALS RECEIVED VOUCHERS FOR FOOD, GAS, DIAPERS AND FORMULA. IN TOTAL, 806 GRANTS/VOUCHERS WERE GIVEN OUT IN 2010.**

**4d** Other program services. (Describe in Schedule O.)  
(Expenses \$ **182,714** including grants of\$ ) (Revenue \$ **103,342** )

**4e** Total program service expenses **1,290,990**

**Part IV Checklist of Required Schedules**

|     |   | Yes | No |
|-----|---|-----|----|
| 1   | Is the organization described in section 501(c)(3) or 4947(a)(1) (other than a private foundation)? If "Yes," complete Schedule A   | X   |    |
| 2   | Is the organization required to complete Schedule B, Schedule of Contributors? (see instructions)   | X   |    |
| 3   | Did the organization engage in direct or indirect political campaign activities on behalf of or in opposition to candidates for public office? If "Yes," complete Schedule C, Part I  |     | X  |
| 4   | <b>Section 501(c)(3) organizations.</b> Did the organization engage in lobbying activities, or have a section 501(h) election in effect during the tax year? If "Yes," complete Schedule C, Part II   |     | X  |
| 5   | Is the organization a section 501(c)(4), 501(c)(5), or 501(c)(6) organization that receives membership dues, assessments, or similar amounts as defined in Revenue Procedure 98-19? If "Yes," complete Schedule C, Part III                         |     | X  |
| 6   | Did the organization maintain any donor advised funds or any similar funds or accounts where donors have the right to provide advice on the distribution or investment of amounts in such funds or accounts? If "Yes," complete Schedule D, Part I  |     | X  |
| 7   | Did the organization receive or hold a conservation easement, including easements to preserve open space, the environment, historic land areas, or historic structures? If "Yes," complete Schedule D, Part II                                      |     | X  |
| 8   | Did the organization maintain collections of works of art, historical treasures, or other similar assets? If "Yes," complete Schedule D, Part III   |     | X  |
| 9   | Did the organization report an amount in Part X, line 21; serve as a custodian for amounts not listed in Part X; or provide credit counseling, debt management, credit repair, or debt negotiation services? If "Yes," complete Schedule D, Part IV |     | X  |
| 10  | Did the organization, directly or through a related organization, hold assets in term, permanent, or quasi-endowments? If "Yes," complete Schedule D, Part V  | X   |    |
| 11  | If the organization's answer to any of the following questions is "Yes," then complete Schedule D, Parts VI, VII, VIII, IX, or X as applicable.   |     |    |
| a   | Did the organization report an amount for land, buildings, and equipment in Part X, line 10? If "Yes," complete Schedule D, Part VI   | X   |    |
| b   | Did the organization report an amount for investments—other securities in Part X, line 12 that is 5% or more of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VII   |     | X  |
| c   | Did the organization report an amount for investments—program related in Part X, line 13 that is 5% or more of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VIII   |     | X  |
| d   | Did the organization report an amount for other assets in Part X, line 15 that is 5% or more of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part IX  | X   |    |
| e   | Did the organization report an amount for other liabilities in Part X, line 25? If "Yes," complete Schedule D, Part X   | X   |    |
| f   | Did the organization's separate or consolidated financial statements for the tax year include a footnote that addresses the organization's liability for uncertain tax positions under FIN 48 (ASC 740)? If "Yes," complete Schedule D, Part X      | X   |    |
| 12a | Did the organization obtain separate, independent audited financial statements for the tax year? If "Yes," complete Schedule D, Parts XI, XII, and XIII   | X   |    |
| b   | Was the organization included in consolidated, independent audited financial statements for the tax year? If "Yes," and if the organization answered "No" to line 12a, then completing Schedule D, Parts XI, XII, and XIII is optional              |     | X  |
| 13  | Is the organization a school described in section 170(b)(1)(A)(ii)? If "Yes," complete Schedule E   |     | X  |
| 14a | Did the organization maintain an office, employees, or agents outside of the United States?   |     | X  |
| b   | Did the organization have aggregate revenues or expenses of more than \$10,000 from grantmaking, fundraising, business, and program service activities outside the United States? If "Yes," complete Schedule F, Parts I and IV                     |     | X  |
| 15  | Did the organization report on Part IX, column (A), line 3, more than \$5,000 of grants or assistance to any organization or entity located outside the United States? If "Yes," complete Schedule F, Parts II and IV                               |     | X  |
| 16  | Did the organization report on Part IX, column (A), line 3, more than \$5,000 of aggregate grants or assistance to individuals located outside the United States? If "Yes," complete Schedule F, Parts III and IV                                   |     | X  |
| 17  | Did the organization report a total of more than \$15,000 of expenses for professional fundraising services on Part IX, column (A), lines 6 and 11e? If "Yes," complete Schedule G, Part I (see instructions)                                       |     | X  |
| 18  | Did the organization report more than \$15,000 total of fundraising event gross income and contributions on Part VIII, lines 1c and 8a? If "Yes," complete Schedule G, Part II  |     | X  |
| 19  | Did the organization report more than \$15,000 of gross income from gaming activities on Part VIII, line 9a? If "Yes," complete Schedule G, Part III  |     | X  |
| 20a | Did the organization operate one or more hospitals? If "Yes," complete Schedule H   |     | X  |
| b   | If "Yes" to line 20a, did the organization attach its audited financial statements to this return? <b>Note.</b> Some Form 990 filers that operate one or more hospitals must attach audited financial statements (see instructions)                 |     |    |

**Part IV Checklist of Required Schedules (continued)**

|  | Yes   | No                                  |
|--|---|-------------------------------------|
| <b>21</b> Did the organization report more than \$5,000 of grants and other assistance to governments and organizations in the United States on Part IX, column (A), line 1? If "Yes," complete Schedule I, Parts I and II   | <input checked="" type="checkbox"/>                                 |                                     |
| <b>22</b> Did the organization report more than \$5,000 of grants and other assistance to individuals in the United States on Part IX, column (A), line 2? If "Yes," complete Schedule I, Parts I and III  |   | <input checked="" type="checkbox"/> |
| <b>23</b> Did the organization answer "Yes" to Part VII, Section A, line 3, 4, or 5 about compensation of the organization's current and former officers, directors, trustees, key employees, and highest compensated employees? If "Yes," complete Schedule J                           |   | <input checked="" type="checkbox"/> |
| <b>24a</b> Did the organization have a tax-exempt bond issue with an outstanding principal amount of more than \$100,000 as of the last day of the year, that was issued after December 31, 2002? If "Yes," answer lines 24b through 24d and complete Schedule K. If "No," go to line 25 |   | <input checked="" type="checkbox"/> |
| <b>b</b> Did the organization invest any proceeds of tax-exempt bonds beyond a temporary period exception?   |   |                                     |
| <b>c</b> Did the organization maintain an escrow account other than a refunding escrow at any time during the year to defease any tax-exempt bonds?  |   |                                     |
| <b>d</b> Did the organization act as an "on behalf of" issuer for bonds outstanding at any time during the year?   |   |                                     |
| <b>25a Section 501(c)(3) and 501(c)(4) organizations.</b> Did the organization engage in an excess benefit transaction with a disqualified person during the year? If "Yes," complete Schedule L, Part I   |   | <input checked="" type="checkbox"/> |
| <b>b</b> Is the organization aware that it engaged in an excess benefit transaction with a disqualified person in a prior year, and that the transaction has not been reported on any of the organization's prior Forms 990 or 990-EZ? If "Yes," complete Schedule L, Part I             |   | <input checked="" type="checkbox"/> |
| <b>26</b> Was a loan to or by a current or former officer, director, trustee, key employee, highly compensated employee, or disqualified person outstanding as of the end of the organization's tax year? If "Yes," complete Schedule L, Part II   |   | <input checked="" type="checkbox"/> |
| <b>27</b> Did the organization provide a grant or other assistance to an officer, director, trustee, key employee, substantial contributor, or a grant selection committee member, or to a person related to such an individual? If "Yes," complete Schedule L, Part III                 |   | <input checked="" type="checkbox"/> |
| <b>28</b> Was the organization a party to a business transaction with one of the following parties (see Schedule L, Part IV instructions for applicable filing thresholds, conditions, and exceptions):  |   |                                     |
| <b>a</b> A current or former officer, director, trustee, or key employee? If "Yes," complete Schedule L, Part IV   |   | <input checked="" type="checkbox"/> |
| <b>b</b> A family member of a current or former officer, director, trustee, or key employee? If "Yes," complete Schedule L, Part IV  |   | <input checked="" type="checkbox"/> |
| <b>c</b> An entity of which a current or former officer, director, trustee, or key employee (or a family member thereof) was an officer, director, trustee, or direct or indirect owner? If "Yes," complete Schedule L, Part IV  |   | <input checked="" type="checkbox"/> |
| <b>29</b> Did the organization receive more than \$25,000 in non-cash contributions? If "Yes," complete Schedule M   | <input checked="" type="checkbox"/>                                 |                                     |
| <b>30</b> Did the organization receive contributions of art, historical treasures, or other similar assets, or qualified conservation contributions? If "Yes," complete Schedule M   |   | <input checked="" type="checkbox"/> |
| <b>31</b> Did the organization liquidate, terminate, or dissolve and cease operations? If "Yes," complete Schedule N, Part I   |   | <input checked="" type="checkbox"/> |
| <b>32</b> Did the organization sell, exchange, dispose of, or transfer more than 25% of its net assets? If "Yes," complete Schedule N, Part II   |   | <input checked="" type="checkbox"/> |
| <b>33</b> Did the organization own 100% of an entity disregarded as separate from the organization under Regulations sections 301.7701-2 and 301.7701-3? If "Yes," complete Schedule R, Part I   |   | <input checked="" type="checkbox"/> |
| <b>34</b> Was the organization related to any tax-exempt or taxable entity? If "Yes," complete Schedule R, Parts II, III, IV, and V, line 1  |   | <input checked="" type="checkbox"/> |
| <b>35</b> Is any related organization a controlled entity within the meaning of section 512(b)(13)?  |   | <input checked="" type="checkbox"/> |
| <b>a</b> Did the organization receive any payment from or engage in any transaction with a controlled entity within the meaning of section 512(b)(13)? If "Yes," complete Schedule R, Part V, line 2   | <input type="checkbox"/> Yes <input checked="" type="checkbox"/> No |                                     |
| <b>36 Section 501(c)(3) organizations.</b> Did the organization make any transfers to an exempt non-charitable related organization? If "Yes," complete Schedule R, Part V, line 2   |   | <input checked="" type="checkbox"/> |
| <b>37</b> Did the organization conduct more than 5% of its activities through an entity that is not a related organization and that is treated as a partnership for federal income tax purposes? If "Yes," complete Schedule R, Part VI  |   | <input checked="" type="checkbox"/> |
| <b>38</b> Did the organization complete Schedule O and provide explanations in Schedule O for Part VI, lines 11 and 19? <b>Note.</b> All Form 990 filers are required to complete Schedule O   | <input checked="" type="checkbox"/>                                 |                                     |

**Part V Statements Regarding Other IRS Filings and Tax Compliance**

Check if Schedule O contains a response to any question in this Part V

|            |  | Yes      | No       |
|------------|--|----------|----------|
| <b>1a</b>  | Enter the number reported in Box 3 of Form 1096. Enter -0- if not applicable   |          |          |
| <b>1b</b>  | Enter the number of Forms W-2G included in line 1a. Enter -0- if not applicable  |          |          |
| <b>1c</b>  | Did the organization comply with backup withholding rules for reportable payments to vendors and reportable gaming (gambling) winnings to prize winners?   | <b>X</b> |          |
| <b>2a</b>  | Enter the number of employees reported on Form W-3, Transmittal of Wage and Tax Statements, filed for the calendar year ending with or within the year covered by this return  |          |          |
| <b>2b</b>  | If at least one is reported on line 2a, did the organization file all required federal employment tax returns?<br><b>Note.</b> If the sum of lines 1a and 2a is greater than 250, you may be required to e-file. (see instructions)  | <b>X</b> |          |
| <b>3a</b>  | Did the organization have unrelated business gross income of \$1,000 or more during the year?  |          | <b>X</b> |
| <b>3b</b>  | If "Yes," has it filed a Form 990-T for this year? If "No," provide an explanation in Schedule O   |          |          |
| <b>4a</b>  | At any time during the calendar year, did the organization have an interest in, or a signature or other authority over, a financial account in a foreign country (such as a bank account, securities account, or other financial account)?                                   |          | <b>X</b> |
| <b>4b</b>  | If "Yes," enter the name of the foreign country: <b>▶</b><br>See instructions for filing requirements for Form TD F 90-22.1, Report of Foreign Bank and Financial Accounts.  |          |          |
| <b>5a</b>  | Was the organization a party to a prohibited tax shelter transaction at any time during the tax year?  |          | <b>X</b> |
| <b>5b</b>  | Did any taxable party notify the organization that it was or is a party to a prohibited tax shelter transaction?   |          | <b>X</b> |
| <b>5c</b>  | If "Yes" to line 5a or 5b, did the organization file Form 8886-T?  |          |          |
| <b>6a</b>  | Does the organization have annual gross receipts that are normally greater than \$100,000, and did the organization solicit any contributions that were not tax deductible?  |          | <b>X</b> |
| <b>6b</b>  | If "Yes," did the organization include with every solicitation an express statement that such contributions or gifts were not tax deductible?  |          |          |
| <b>7</b>   | <b>Organizations that may receive deductible contributions under section 170(c).</b>   |          |          |
| <b>7a</b>  | Did the organization receive a payment in excess of \$75 made partly as a contribution and partly for goods and services provided to the payor?  |          |          |
| <b>7b</b>  | If "Yes," did the organization notify the donor of the value of the goods or services provided?  |          |          |
| <b>7c</b>  | Did the organization sell, exchange, or otherwise dispose of tangible personal property for which it was required to file Form 8282?   |          |          |
| <b>7d</b>  | If "Yes," indicate the number of Forms 8282 filed during the year  |          |          |
| <b>7e</b>  | Did the organization receive any funds, directly or indirectly, to pay premiums on a personal benefit contract?  |          |          |
| <b>7f</b>  | Did the organization, during the year, pay premiums, directly or indirectly, on a personal benefit contract?   |          |          |
| <b>7g</b>  | If the organization received a contribution of qualified intellectual property, did the organization file Form 8899 as required?   |          |          |
| <b>7h</b>  | If the organization received a contribution of cars, boats, airplanes, or other vehicles, did the organization file a Form 1098-C?   |          |          |
| <b>8</b>   | <b>Sponsoring organizations maintaining donor advised funds and section 509(a)(3) supporting organizations.</b> Did the supporting organization, or a donor advised fund maintained by a sponsoring organization, have excess business holdings at any time during the year? |          |          |
| <b>9</b>   | <b>Sponsoring organizations maintaining donor advised funds.</b>   |          |          |
| <b>9a</b>  | Did the organization make any taxable distributions under section 4966?  |          |          |
| <b>9b</b>  | Did the organization make a distribution to a donor, donor advisor, or related person?   |          |          |
| <b>10</b>  | <b>Section 501(c)(7) organizations.</b> Enter:   |          |          |
| <b>10a</b> | Initiation fees and capital contributions included on Part VIII, line 12   |          |          |
| <b>10b</b> | Gross receipts, included on Form 990, Part VIII, line 12, for public use of club facilities  |          |          |
| <b>11</b>  | <b>Section 501(c)(12) organizations.</b> Enter:  |          |          |
| <b>11a</b> | Gross income from members or shareholders  |          |          |
| <b>11b</b> | Gross income from other sources (Do not net amounts due or paid to other sources against amounts due or received from them.)   |          |          |
| <b>12a</b> | <b>Section 4947(a)(1) non-exempt charitable trusts.</b> Is the organization filing Form 990 in lieu of Form 1041?  |          |          |
| <b>12b</b> | If "Yes," enter the amount of tax-exempt interest received or accrued during the year  |          |          |
| <b>13</b>  | <b>Section 501(c)(29) qualified nonprofit health insurance issuers.</b>  |          |          |
| <b>13a</b> | Is the organization licensed to issue qualified health plans in more than one state?<br><b>Note.</b> See the instructions for additional information the organization must report on Schedule O.   |          |          |
| <b>13b</b> | Enter the amount of reserves the organization is required to maintain by the states in which the organization is licensed to issue qualified health plans  |          |          |
| <b>13c</b> | Enter the amount of reserves on hand   |          |          |
| <b>14a</b> | Did the organization receive any payments for indoor tanning services during the tax year?   |          | <b>X</b> |
| <b>14b</b> | If "Yes," has it filed a Form 720 to report these payments? If "No," provide an explanation in Schedule O  |          |          |

**Part VI Governance, Management, and Disclosure** For each "Yes" response to lines 2 through 7b below, and for a "No" response to line 8a, 8b, or 10b below, describe the circumstances, processes, or changes in Schedule O. See instructions.

Check if Schedule O contains a response to any question in this Part VI

**Section A. Governing Body and Management**

|           |   | Yes      | No       |
|-----------|---|----------|----------|
| <b>1a</b> | Enter the number of voting members of the governing body at the end of the tax year   |          |          |
| <b>1b</b> | Enter the number of voting members included in line 1a, above, who are independent  |          |          |
| <b>2</b>  | Did any officer, director, trustee, or key employee have a family relationship or a business relationship with any other officer, director, trustee, or key employee?   |          | <b>X</b> |
| <b>3</b>  | Did the organization delegate control over management duties customarily performed by or under the direct supervision of officers, directors or trustees, or key employees to a management company or other person? |          | <b>X</b> |
| <b>4</b>  | Did the organization make any significant changes to its governing documents since the prior Form 990 was filed?  |          | <b>X</b> |
| <b>5</b>  | Did the organization become aware during the year of a significant diversion of the organization's assets?  |          | <b>X</b> |
| <b>6</b>  | Does the organization have members or stockholders?   |          | <b>X</b> |
| <b>7a</b> | Does the organization have members, stockholders, or other persons who may elect one or more members of the governing body?   |          | <b>X</b> |
| <b>7b</b> | Are any decisions of the governing body subject to approval by members, stockholders, or other persons?   |          | <b>X</b> |
| <b>8</b>  | Did the organization contemporaneously document the meetings held or written actions undertaken during the year by the following:   |          |          |
| <b>8a</b> | The governing body?   | <b>X</b> |          |
| <b>8b</b> | Each committee with authority to act on behalf of the governing body?   | <b>X</b> |          |
| <b>9</b>  | Is there any officer, director, trustee, or key employee listed in Part VII, Section A, who cannot be reached at the organization's mailing address? If "Yes," provide the names and addresses in Schedule O        |          | <b>X</b> |

**Section B. Policies** (This Section B requests information about policies not required by the Internal Revenue Code.)

|            |  | Yes      | No       |
|------------|--|----------|----------|
| <b>10a</b> | Does the organization have local chapters, branches, or affiliates?  |          | <b>X</b> |
| <b>10b</b> | If "Yes," does the organization have written policies and procedures governing the activities of such chapters, affiliates, and branches to ensure their operations are consistent with those of the organization?   |          |          |
| <b>11a</b> | Has the organization provided a copy of this Form 990 to all members of its governing body before filing the form?   | <b>X</b> |          |
| <b>11b</b> | Describe in Schedule O the process, if any, used by the organization to review this Form 990.  |          |          |
| <b>12a</b> | Does the organization have a written conflict of interest policy? If "No," go to line 13   | <b>X</b> |          |
| <b>12b</b> | Are officers, directors or trustees, and key employees required to disclose annually interests that could give rise to conflicts?  | <b>X</b> |          |
| <b>12c</b> | Does the organization regularly and consistently monitor and enforce compliance with the policy? If "Yes," describe in Schedule O how this is done   | <b>X</b> |          |
| <b>13</b>  | Does the organization have a written whistleblower policy?   | <b>X</b> |          |
| <b>14</b>  | Does the organization have a written document retention and destruction policy?  | <b>X</b> |          |
| <b>15</b>  | Did the process for determining compensation of the following persons include a review and approval by independent persons, comparability data, and contemporaneous substantiation of the deliberation and decision?   |          |          |
| <b>15a</b> | The organization's CEO, Executive Director, or top management official   | <b>X</b> |          |
| <b>15b</b> | Other officers or key employees of the organization<br>If "Yes" to line 15a or 15b, describe the process in Schedule O. (See instructions.)  |          | <b>X</b> |
| <b>16a</b> | Did the organization invest in, contribute assets to, or participate in a joint venture or similar arrangement with a taxable entity during the year?  |          | <b>X</b> |
| <b>16b</b> | If "Yes," has the organization adopted a written policy or procedure requiring the organization to evaluate its participation in joint venture arrangements under applicable federal tax law, and taken steps to safeguard the organization's exempt status with respect to such arrangements? |          |          |

**Section C. Disclosure**

- 17** List the states with which a copy of this Form 990 is required to be filed **▶ MN**
- 18** Section 6104 requires an organization to make its Forms 1023 (or 1024 if applicable), 990, and 990-T (501(c)(3)s only) available for public inspection. Indicate how you make these available. Check all that apply.  
 Own website  Another's website  Upon request
- 19** Describe in Schedule O whether (and if so, how), the organization makes its governing documents, conflict of interest policy, and financial statements available to the public.
- 20** State the name, physical address, and telephone number of the person who possesses the books and records of the organization: **▶ WENDY MCINTYRE 301 EAST SECOND STREET**

**HASTINGS**

**MN 55033**

**651-437-7134**

**Part VII Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees, and Independent Contractors**

Check if Schedule O contains a response to any question in this Part VII

**Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees**

**1a** Complete this table for all persons required to be listed. Report compensation for the calendar year ending with or within the organization's tax year.

- List all of the organization's **current** officers, directors, trustees (whether individuals or organizations), regardless of amount of compensation. Enter -0- in columns (D), (E), and (F) if no compensation was paid.
- List all of the organization's **current** key employees, if any. See instructions for definition of "key employee."
- List the organization's five **current** highest compensated employees (other than an officer, director, trustee, or key employee) who received reportable compensation (Box 5 of Form W-2 and/or Box 7 of Form 1099-MISC) of more than \$100,000 from the organization and any related organizations.
- List all of the organization's **former** officers, key employees, and highest compensated employees who received more than \$100,000 of reportable compensation from the organization and any related organizations.
- List all of the organization's **former directors or trustees** that received, in the capacity as a former director or trustee of the organization, more than \$10,000 of reportable compensation from the organization and any related organizations.

List persons in the following order: individual trustees or directors; institutional trustees; officers; key employees; highest compensated employees; and former such persons.

Check this box if neither the organization nor any related organizations compensated any current officer, director, or trustee.

| (A)<br>Name and Title                   | (B)<br>Average hours per week (describe hours for related organizations in Schedule O) | (C)<br>Position (check all that apply) |                       |         |              |                              |        | (D)<br>Reportable compensation from the organization (W-2/1099-MISC) | (E)<br>Reportable compensation from related organizations (W-2/1099-MISC) | (F)<br>Estimated amount of other compensation from the organization and related organizations |
|---|--|--|-----------------------|---------|--------------|------------------------------|--------|--|---|---|
|   |  | Individual trustee or director         | Institutional trustee | Officer | Key employee | Highest compensated employee | Former |  |   |   |
| (1) <b>PAM ANDREWS</b><br>PRESIDENT     | 1.00   | X                                      |                       |         |              |                              | 0      | 0  | 0   |   |
| (2) <b>TOM WRIGHT</b><br>DIRECTOR       | 1.00   | X                                      |                       |         |              |                              | 0      | 0  | 0   |   |
| (3) <b>KAREN ASPHAUG</b><br>DIRECTOR    | 1.00   | X                                      |                       |         |              |                              | 0      | 0  | 0   |   |
| (4) <b>JOHN HERMANSON</b><br>TREASURER  | 1.00   | X                                      |                       |         |              |                              | 0      | 0  | 0   |   |
| (5) <b>DOUG DUIN</b><br>DIRECTOR        | 1.00   | X                                      |                       |         |              |                              | 0      | 0  | 0   |   |
| (6) <b>BOB LAWRENCE</b><br>DIRECTOR     | 1.00   | X                                      |                       |         |              |                              | 0      | 0  | 0   |   |
| (7) <b>DR. LON PETERSON</b><br>DIRECTOR | 1.00   | X                                      |                       |         |              |                              | 0      | 0  | 0   |   |
| (8) <b>CINDY TOPPIN</b><br>DIRECTOR     | 1.00   | X                                      |                       |         |              |                              | 0      | 0  | 0   |   |
| (9) <b>TOM WILEBSKI</b><br>DIRECTOR     | 1.00   | X                                      |                       |         |              |                              | 0      | 0  | 0   |   |
| (10) <b>ABRA HOVGAARD</b><br>SECRETARY  | 1.00   | X                                      |                       |         |              |                              | 0      | 0  | 0   |   |
| (11) <b>CHRIS KOOP</b><br>EXEC. DIR.    | 40.00  |  |                       | X       |              |                              | 80,100 | 0  | 0   |   |
| (12)                                    |  |  |                       |         |              |                              |        |  |   |   |
| (13)                                    |  |  |                       |         |              |                              |        |  |   |   |
| (14)                                    |  |  |                       |         |              |                              |        |  |   |   |
| (15)                                    |  |  |                       |         |              |                              |        |  |   |   |
| (16)                                    |  |  |                       |         |              |                              |        |  |   |   |

**Part VII Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees** (continued)

| (A)<br>Name and Title  | (B)<br>Average hours per week (describe hours for related organizations in Schedule O) | (C)<br>Position (check all that apply) |                       |         |              |                              |               | (D)<br>Reportable compensation from the organization (W-2/1099-MISC) | (E)<br>Reportable compensation from related organizations (W-2/1099-MISC) | (F)<br>Estimated amount of other compensation from the organization and related organizations |
|--|--|--|-----------------------|---------|--------------|------------------------------|---------------|--|---|---|
|  |  | Individual trustee or director         | Institutional trustee | Officer | Key employee | Highest compensated employee | Former        |  |   |   |
| (17) .....   |  |  |                       |         |              |                              |               |  |   |   |
| (18) .....   |  |  |                       |         |              |                              |               |  |   |   |
| (19) .....   |  |  |                       |         |              |                              |               |  |   |   |
| (20) .....   |  |  |                       |         |              |                              |               |  |   |   |
| (21) .....   |  |  |                       |         |              |                              |               |  |   |   |
| (22) .....   |  |  |                       |         |              |                              |               |  |   |   |
| (23) .....   |  |  |                       |         |              |                              |               |  |   |   |
| (24) .....   |  |  |                       |         |              |                              |               |  |   |   |
| (25) .....   |  |  |                       |         |              |                              |               |  |   |   |
| (26) .....   |  |  |                       |         |              |                              |               |  |   |   |
| (27) .....   |  |  |                       |         |              |                              |               |  |   |   |
| (28) .....   |  |  |                       |         |              |                              |               |  |   |   |
| <b>1b Sub-total</b> .....  |  |  |                       |         |              |                              | <b>80,100</b> |  |   |   |
| <b>c Total from continuation sheets to Part VII, Section A</b> ..... |  |  |                       |         |              |                              |               |  |   |   |
| <b>d Total (add lines 1b and 1c)</b> .....                           |  |  |                       |         |              |                              | <b>80,100</b> |  |   |   |

**2** Total number of individuals (including but not limited to those listed above) who received more than \$100,000 in reportable compensation from the organization **0**

|   | Yes | No       |
|---|-----|----------|
| <b>3</b> Did the organization list any <b>former</b> officer, director or trustee, key employee, or highest compensated employee on line 1a? If "Yes," complete Schedule J for such individual .....  |     | <b>X</b> |
| <b>4</b> For any individual listed on line 1a, is the sum of reportable compensation and other compensation from the organization and related organizations greater than \$150,000? If "Yes," complete Schedule J for such individual ..... |     | <b>X</b> |
| <b>5</b> Did any person listed on line 1a receive or accrue compensation from any unrelated organization or individual for services rendered to the organization? If "Yes," complete Schedule J for such person .....                       |     | <b>X</b> |

**Section B. Independent Contractors**

**1** Complete this table for your five highest compensated independent contractors that received more than \$100,000 of compensation from the organization.

| (A)<br>Name and business address | (B)<br>Description of services | (C)<br>Compensation |
|----------------------------------|--------------------------------|---------------------|
|                                  |                                |                     |
|                                  |                                |                     |
|                                  |                                |                     |
|                                  |                                |                     |
|                                  |                                |                     |

**2** Total number of independent contractors (including but not limited to those listed above) who received more than \$100,000 in compensation from the organization **0**

**Part VIII Statement of Revenue**

|   |  | (A)<br>Total revenue   | (B)<br>Related or<br>exempt<br>function<br>revenue | (C)<br>Unrelated<br>business<br>revenue | (D)<br>Revenue<br>excluded from tax<br>under sections<br>512, 513, or 514 |              |
|---|--|--|--|---|---|--------------|
| <b>Contributions, gifts, grants<br/>and other similar amounts</b>   | <b>1a</b> Federated campaigns .....  | <b>1a</b>  |  |   |   |              |
|   | <b>b</b> Membership dues .....   | <b>1b</b>  |  |   |   |              |
|   | <b>c</b> Fundraising events .....  | <b>1c</b>  |  |   |   |              |
|   | <b>d</b> Related organizations .....   | <b>1d</b>  |  |   |   |              |
|   | <b>e</b> Government grants (contributions) .....   | <b>1e</b>  | <b>42,711</b>                                      |   |   |              |
|   | <b>f</b> All other contributions, gifts, grants,<br>and similar amounts not included above ..... | <b>1f</b>  | <b>1,272,501</b>                                   |   |   |              |
|   | <b>g</b> Noncash contributions included in lines 1a-1f: \$ .....                                 |  | <b>763,320</b>                                     |   |   |              |
|   | <b>h Total.</b> Add lines 1a-1f .....  |  | <b>1,315,212</b>                                   |   |   |              |
| <b>Program Service Revenue</b>  | <b>2a</b> CLOTHES CLOSET .....   | <b>Busn. Code</b>  | <b>57,646</b>                                      | <b>57,646</b>                           |   |              |
|   | <b>b</b> MEALS ON WHEELS .....   |  | <b>57,172</b>                                      | <b>57,172</b>                           |   |              |
|   | <b>c</b> JUST FRIENDS INCOME .....   |  | <b>46,170</b>                                      | <b>46,170</b>                           |   |              |
|   | <b>d</b> .....   |  |  |   |   |              |
|   | <b>e</b> .....   |  |  |   |   |              |
|   | <b>f</b> All other program service revenue .....   |  |  |   |   |              |
|   | <b>g Total.</b> Add lines 2a-2f .....  |  | <b>160,988</b>                                     |   |   |              |
|   | <b>Other Revenue</b>   | <b>3</b> Investment income (including dividends, interest,<br>and other similar amounts) ..... |  | <b>2,336</b>                            |   | <b>2,336</b> |
| <b>4</b> Income from investment of tax-exempt bond proceeds .....   |  |  |  |   |   |              |
| <b>5</b> Royalties .....  |  |  |  |   |   |              |
| <b>6a</b> Gross Rents .....   |  | (i) Real   |  |   |   |              |
|   |  | (ii) Personal  |  |   |   |              |
| <b>b</b> Less: rental exps. ....  |  |  |  |   |   |              |
| <b>c</b> Rental inc. or (loss) .....  |  |  |  |   |   |              |
| <b>d</b> Net rental income or (loss) .....  |  |  |  |   |   |              |
| <b>7a</b> Gross amount from<br>sales of assets<br>other than inventory .....  |  | (i) Securities   |  |   |   |              |
|   |  | (ii) Other   |  |   |   |              |
| <b>b</b> Less: cost or other<br>basis & sales exps. ....  |  |  |  |   |   |              |
| <b>c</b> Gain or (loss) .....   |  |  |  |   |   |              |
| <b>d</b> Net gain or (loss) .....   |  |  |  |   |   |              |
| <b>8a</b> Gross income from fundraising events<br>(not including \$ .....<br>of contributions reported on line 1c).<br>See Part IV, line 18 ..... |  | <b>a</b>   |  |   |   |              |
| <b>b</b> Less: direct expenses .....  |  | <b>b</b>   |  |   |   |              |
| <b>c</b> Net income or (loss) from fundraising events .....   |  |  |  |   |   |              |
| <b>9a</b> Gross income from gaming activities.<br>See Part IV, line 19 .....  | <b>a</b>   |  |  |   |   |              |
| <b>b</b> Less: direct expenses .....  | <b>b</b>   |  |  |   |   |              |
| <b>c</b> Net income or (loss) from gaming activities .....  |  |  |  |   |   |              |
| <b>10a</b> Gross sales of inventory, less<br>returns and allowances .....   | <b>a</b>   |  |  |   |   |              |
| <b>b</b> Less: cost of goods sold .....   | <b>b</b>   |  |  |   |   |              |
| <b>c</b> Net income or (loss) from sales of inventory .....   |  |  |  |   |   |              |
| Miscellaneous Revenue   | <b>Busn. Code</b>  |  |  |   |   |              |
| <b>11a</b> GOBBLE GAIT .....  |  | <b>63,249</b>  | <b>63,249</b>                                      |   |   |              |
| <b>b</b> HASTINGS MUSIC FESTIVAL .....  |  | <b>11,448</b>  | <b>11,448</b>                                      |   |   |              |
| <b>c</b> .....  |  |  |  |   |   |              |
| <b>d</b> All other revenue .....  |  |  |  |   |   |              |
| <b>e Total.</b> Add lines 11a-11d .....   |  | <b>74,697</b>  |  |   |   |              |
| <b>12 Total revenue.</b> See instructions .....   |  | <b>1,553,233</b>   | <b>235,685</b>                                     | <b>0</b>                                | <b>2,336</b>  |              |

**Part IX Statement of Functional Expenses**

Section 501(c)(3) and 501(c)(4) organizations must complete all columns.  
All other organizations must complete column (A) but are not required to complete columns (B), (C), and (D).

| Do not include amounts reported on lines 6b, 7b, 8b, 9b, and 10b of Part VIII.   | (A)<br>Total expenses | (B)<br>Program service expenses | (C)<br>Management and general expenses | (D)<br>Fundraising expenses |
|--|-----------------------|---------------------------------|--|-----------------------------|
| <b>1</b> Grants and other assistance to governments and organizations in the U.S. See Part IV, line 21   | <b>464,932</b>        | <b>464,932</b>                  |  |                             |
| <b>2</b> Grants and other assistance to individuals in the U.S. See Part IV, line 22   |                       |                                 |  |                             |
| <b>3</b> Grants and other assistance to governments, organizations, and individuals outside the U.S. See Part IV, lines 15 and 16  |                       |                                 |  |                             |
| <b>4</b> Benefits paid to or for members   |                       |                                 |  |                             |
| <b>5</b> Compensation of current officers, directors, trustees, and key employees  | <b>80,100</b>         | <b>8,010</b>                    | <b>56,070</b>                          | <b>16,020</b>               |
| <b>6</b> Compensation not included above, to disqualified persons (as defined under section 4958(f)(1)) and persons described in section 4958(c)(3)(B)   |                       |                                 |  |                             |
| <b>7</b> Other salaries and wages  | <b>279,509</b>        | <b>192,982</b>                  | <b>19,189</b>                          | <b>67,338</b>               |
| <b>8</b> Pension plan contributions (include section 401(k) and section 403(b) employer contributions)   |                       |                                 |  |                             |
| <b>9</b> Other employee benefits   | <b>28,350</b>         | <b>15,845</b>                   | <b>5,933</b>                           | <b>6,572</b>                |
| <b>10</b> Payroll taxes  | <b>26,849</b>         | <b>15,006</b>                   | <b>5,619</b>                           | <b>6,224</b>                |
| <b>11</b> Fees for services (non-employees):   |                       |                                 |  |                             |
| <b>a</b> Management  |                       |                                 |  |                             |
| <b>b</b> Legal   |                       |                                 |  |                             |
| <b>c</b> Accounting  |                       |                                 |  |                             |
| <b>d</b> Lobbying  |                       |                                 |  |                             |
| <b>e</b> Professional fundraising services. See Part IV, line 7  |                       |                                 |  |                             |
| <b>f</b> Investment management fees  |                       |                                 |  |                             |
| <b>g</b> Other   |                       |                                 |  |                             |
| <b>12</b> Advertising and promotion  | <b>2,206</b>          |                                 |  | <b>2,206</b>                |
| <b>13</b> Office expenses  | <b>35,096</b>         | <b>14,038</b>                   | <b>17,548</b>                          | <b>3,510</b>                |
| <b>14</b> Information technology   |                       |                                 |  |                             |
| <b>15</b> Royalties  |                       |                                 |  |                             |
| <b>16</b> Occupancy  | <b>63,931</b>         | <b>57,538</b>                   | <b>6,393</b>                           |                             |
| <b>17</b> Travel   |                       |                                 |  |                             |
| <b>18</b> Payments of travel or entertainment expenses for any federal, state, or local public officials   |                       |                                 |  |                             |
| <b>19</b> Conferences, conventions, and meetings   |                       |                                 |  |                             |
| <b>20</b> Interest   |                       |                                 |  |                             |
| <b>21</b> Payments to affiliates   |                       |                                 |  |                             |
| <b>22</b> Depreciation, depletion, and amortization  | <b>5,436</b>          | <b>4,892</b>                    | <b>544</b>                             |                             |
| <b>23</b> Insurance  | <b>5,776</b>          | <b>5,198</b>                    | <b>578</b>                             |                             |
| <b>24</b> Other expenses. Itemize expenses not covered above (List miscellaneous expenses in line 24f. If line 24f amount exceeds 10% of line 25, column (A) amount, list line 24f expenses on Schedule O.)                                      |                       |                                 |  |                             |
| <b>a</b> <b>FOOD SHELF</b>   | <b>266,865</b>        | <b>266,865</b>                  |  |                             |
| <b>b</b> <b>EMERGENCY ASSISTANCE</b>   | <b>72,898</b>         | <b>72,898</b>                   |  |                             |
| <b>c</b> <b>CLOTHING INVENTORY SOLD</b>  | <b>57,646</b>         | <b>57,646</b>                   |  |                             |
| <b>d</b> <b>MEALS ON WHEELS EXPENSES</b>   | <b>45,818</b>         | <b>45,818</b>                   |  |                             |
| <b>e</b> <b>JUST FRIENDS EXPENSES</b>  | <b>39,540</b>         | <b>39,540</b>                   |  |                             |
| <b>f</b> All other expenses  | <b>57,106</b>         | <b>29,782</b>                   | <b>25,757</b>                          | <b>1,567</b>                |
| <b>25</b> Total functional expenses. Add lines 1 through 24f   | <b>1,532,058</b>      | <b>1,290,990</b>                | <b>137,631</b>                         | <b>103,437</b>              |
| <b>26</b> Joint costs. Check here <input type="checkbox"/> if following SOP 98-2 (ASC 958-720). Complete this line only if the organization reported in column (B) joint costs from a combined educational campaign and fundraising solicitation |                       |                                 |  |                             |

**Part X Balance Sheet**

|                                    |  | (A)<br>Beginning of year  |               | (B)<br>End of year |               |
|------------------------------------|--|---|---------------|--------------------|---------------|
| <b>Assets</b>                      | 1  | Cash—non-interest bearing   | 154,145       | 1                  | 222,848       |
|                                    | 2  | Savings and temporary cash investments  | 50,733        | 2                  |               |
|                                    | 3  | Pledges and grants receivable, net  |               | 3                  |               |
|                                    | 4  | Accounts receivable, net  |               | 4                  |               |
|                                    | 5  | Receivables from current and former officers, directors, trustees, key employees, and highest compensated employees. Complete Part II of Schedule L   |               | 5                  |               |
|                                    | 6  | Receivables from other disqualified persons (as defined under section 4958(f)(1)), persons described in section 4958(c)(3)(B), and contributing employers and sponsoring organizations of section 501(c)(9) voluntary employees' beneficiary organizations (see instructions) |               | 6                  |               |
|                                    | 7  | Notes and loans receivable, net   |               | 7                  |               |
|                                    | 8  | Inventories for sale or use   | 59,066        | 8                  | 56,221        |
|                                    | 9  | Prepaid expenses and deferred charges   | 302           | 9                  | 671           |
|                                    | 10a  | Land, buildings, and equipment: cost or other basis. Complete Part VI of Schedule D   | 58,288        |                    |               |
|                                    | 10b  | Less: accumulated depreciation  | 22,874        | 10c                | 35,414        |
|                                    | 11   | Investments—publicly traded securities  |               | 11                 |               |
|                                    | 12   | Investments—other securities. See Part IV, line 11  |               | 12                 |               |
|                                    | 13   | Investments—program-related. See Part IV, line 11   |               | 13                 |               |
|                                    | 14   | Intangible assets   |               | 14                 |               |
|                                    | 15   | Other assets. See Part IV, line 11  | 200,000       | 15                 | 209,300       |
| 16                                 | <b>Total assets.</b> Add lines 1 through 15 (must equal line 34)   | <b>498,041</b>  | <b>16</b>     | <b>524,454</b>     |               |
| <b>Liabilities</b>                 | 17   | Accounts payable and accrued expenses   | 21,275        | 17                 | 22,739        |
|                                    | 18   | Grants payable  |               | 18                 |               |
|                                    | 19   | Deferred revenue  |               | 19                 | 3,774         |
|                                    | 20   | Tax-exempt bond liabilities   |               | 20                 |               |
|                                    | 21   | Escrow or custodial account liability. Complete Part IV of Schedule D   |               | 21                 |               |
|                                    | 22   | Payables to current and former officers, directors, trustees, key employees, highest compensated employees, and disqualified persons. Complete Part II of Schedule L  |               | 22                 |               |
|                                    | 23   | Secured mortgages and notes payable to unrelated third parties  |               | 23                 |               |
|                                    | 24   | Unsecured notes and loans payable to unrelated third parties  |               | 24                 |               |
|                                    | 25   | Other liabilities. Complete Part X of Schedule D  |               | 25                 |               |
|                                    | 26   | <b>Total liabilities.</b> Add lines 17 through 25   | <b>21,275</b> | <b>26</b>          | <b>26,513</b> |
| <b>Net Assets or Fund Balances</b> | <b>Organizations that follow SFAS 117, check here <input checked="" type="checkbox"/> and complete lines 27 through 29, and lines 33 and 34.</b> |   |               |                    |               |
|                                    | 27   | Unrestricted net assets   | 476,766       | 27                 | 497,941       |
|                                    | 28   | Temporarily restricted net assets   |               | 28                 |               |
|                                    | 29   | Permanently restricted net assets   |               | 29                 |               |
|                                    | <b>Organizations that do not follow SFAS 117, check here <input type="checkbox"/> and complete lines 30 through 34.</b>                          |   |               |                    |               |
|                                    | 30   | Capital stock or trust principal, or current funds  |               | 30                 |               |
|                                    | 31   | Paid-in or capital surplus, or land, building, or equipment fund  |               | 31                 |               |
|                                    | 32   | Retained earnings, endowment, accumulated income, or other funds  |               | 32                 |               |
| 33                                 | <b>Total net assets or fund balances</b>   | <b>476,766</b>  | <b>33</b>     | <b>497,941</b>     |               |
| 34                                 | <b>Total liabilities and net assets/fund balances</b>  | <b>498,041</b>  | <b>34</b>     | <b>524,454</b>     |               |

**Part XI Reconciliation of Net Assets**

Check if Schedule O contains a response to any question in this Part XI

|          |  |          |                  |
|----------|--|----------|------------------|
| <b>1</b> | Total revenue (must equal Part VIII, column (A), line 12)  | <b>1</b> | <b>1,553,233</b> |
| <b>2</b> | Total expenses (must equal Part IX, column (A), line 25)   | <b>2</b> | <b>1,532,058</b> |
| <b>3</b> | Revenue less expenses. Subtract line 2 from line 1   | <b>3</b> | <b>21,175</b>    |
| <b>4</b> | Net assets or fund balances at beginning of year (must equal Part X, line 33, column (A))                      | <b>4</b> | <b>476,766</b>   |
| <b>5</b> | Other changes in net assets or fund balances (explain in Schedule O)   | <b>5</b> |                  |
| <b>6</b> | Net assets or fund balances at end of year. Combine lines 3, 4, and 5 (must equal Part X, line 33, column (B)) | <b>6</b> | <b>497,941</b>   |

**Part XII Financial Statements and Reporting**

Check if Schedule O contains a response to any question in this Part XII

|           |   | Yes      | No       |
|-----------|---|----------|----------|
| <b>1</b>  | Accounting method used to prepare the Form 990: <input type="checkbox"/> Cash <input checked="" type="checkbox"/> Accrual <input type="checkbox"/> Other<br>If the organization changed its method of accounting from a prior year or checked "Other," explain in Schedule O.   |          |          |
| <b>2a</b> | Were the organization's financial statements compiled or reviewed by an independent accountant?   |          | <b>X</b> |
| <b>2b</b> | Were the organization's financial statements audited by an independent accountant?  | <b>X</b> |          |
| <b>2c</b> | If "Yes" to line 2a or 2b, does the organization have a committee that assumes responsibility for oversight of the audit, review, or compilation of its financial statements and selection of an independent accountant?<br>If the organization changed either its oversight process or selection process during the tax year, explain in Schedule O. | <b>X</b> |          |
| <b>d</b>  | If "Yes" to line 2a or 2b, check a box below to indicate whether the financial statements for the year were issued on a separate basis, consolidated basis, or both:<br><input checked="" type="checkbox"/> Separate basis <input type="checkbox"/> Consolidated basis <input type="checkbox"/> Both consolidated and separate basis                  |          |          |
| <b>3a</b> | As a result of a federal award, was the organization required to undergo an audit or audits as set forth in the Single Audit Act and OMB Circular A-133?  |          | <b>X</b> |
| <b>3b</b> | If "Yes," did the organization undergo the required audit or audits? If the organization did not undergo the required audit or audits, explain why in Schedule O and describe any steps taken to undergo such audits.   |          |          |

SCHEDULE A
(Form 990 or 990-EZ)

Public Charity Status and Public Support

OMB No. 1545-0047

2010

Open to Public Inspection

Complete if the organization is a section 501(c)(3) organization or a section 4947(a)(1) nonexempt charitable trust.

Attach to Form 990 or Form 990-EZ. See separate instructions.

Department of the Treasury
Internal Revenue Service

Name of the organization

HASTINGS FAMILY SERVICE

Employer identification number

23-7083534

Part I Reason for Public Charity Status (All organizations must complete this part.) See instructions.

The organization is not a private foundation because it is: (For lines 1 through 11, check only one box.)

- 1 A church, convention of churches, or association of churches described in section 170(b)(1)(A)(i).
2 A school described in section 170(b)(1)(A)(ii). (Attach Schedule E.)
3 A hospital or a cooperative hospital service organization described in section 170(b)(1)(A)(iii).
4 A medical research organization operated in conjunction with a hospital described in section 170(b)(1)(A)(iii). Enter the hospital's name, city, and state:
5 An organization operated for the benefit of a college or university owned or operated by a governmental unit described in section 170(b)(1)(A)(iv). (Complete Part II.)
6 A federal, state, or local government or governmental unit described in section 170(b)(1)(A)(v).
7 X An organization that normally receives a substantial part of its support from a governmental unit or from the general public described in section 170(b)(1)(A)(vi). (Complete Part II.)
8 A community trust described in section 170(b)(1)(A)(vi). (Complete Part II.)
9 An organization that normally receives: (1) more than 33 1/3% of its support from contributions, membership fees, and gross receipts from activities related to its exempt functions—subject to certain exceptions, and (2) no more than 33 1/3% of its support from gross investment income and unrelated business taxable income (less section 511 tax) from businesses acquired by the organization after June 30, 1975. See section 509(a)(2). (Complete Part III.)
10 An organization organized and operated exclusively to test for public safety. See section 509(a)(4).
11 An organization organized and operated exclusively for the benefit of, to perform the functions of, or to carry out the purposes of one or more publicly supported organizations described in section 509(a)(1) or section 509(a)(2). See section 509(a)(3). Check the box that describes the type of supporting organization and complete lines 11e through 11h.
a Type I b Type II c Type III—Functionally integrated d Type III—Other
e By checking this box, I certify that the organization is not controlled directly or indirectly by one or more disqualified persons other than foundation managers and other than one or more publicly supported organizations described in section 509(a)(1) or section 509(a)(2).
f If the organization received a written determination from the IRS that it is a Type I, Type II, or Type III supporting organization, check this box
g Since August 17, 2006, has the organization accepted any gift or contribution from any of the following persons?

- (i) A person who directly or indirectly controls, either alone or together with persons described in (ii) and (iii) below, the governing body of the supported organization?
(ii) A family member of a person described in (i) above?
(iii) A 35% controlled entity of a person described in (i) or (ii) above?

Table with 2 columns: Yes, No. Rows: 11g(i), 11g(ii), 11g(iii)

h Provide the following information about the supported organization(s).

Table with 7 main columns: (i) Name of supported organization, (ii) EIN, (iii) Type of organization, (iv) Is the organization in col. (i) listed in your governing document?, (v) Did you notify the organization in col. (i) of your support?, (vi) Is the organization in col. (i) organized in the U.S., (vii) Amount of support. Sub-columns for Yes/No for (iv), (v), and (vi).

For Paperwork Reduction Act Notice, see the Instructions for Form 990 or 990-EZ.

Schedule A (Form 990 or 990-EZ) 2010

**Part II Support Schedule for Organizations Described in Sections 170(b)(1)(A)(iv) and 170(b)(1)(A)(vi)**  
 (Complete only if you checked the box on line 5, 7, or 8 of Part I or if the organization failed to qualify under Part III. If the organization fails to qualify under the tests listed below, please complete Part III.)

**Section A. Public Support**

| Calendar year (or fiscal year beginning in) ▶  | (a) 2006  | (b) 2007  | (c) 2008  | (d) 2009  | (e) 2010  | (f) Total |
|--|-----------|-----------|-----------|-----------|-----------|-----------|
| <b>1</b> Gifts, grants, contributions, and membership fees received. (Do not include any "unusual grants.")  | 1,136,798 | 1,073,769 | 1,094,373 | 1,300,610 | 1,389,909 | 5,995,459 |
| <b>2</b> Tax revenues levied for the organization's benefit and either paid to or expended on its behalf   |           |           |           |           |           |           |
| <b>3</b> The value of services or facilities furnished by a governmental unit to the organization without charge   |           |           |           |           |           |           |
| <b>4 Total.</b> Add lines 1 through 3  | 1,136,798 | 1,073,769 | 1,094,373 | 1,300,610 | 1,389,909 | 5,995,459 |
| <b>5</b> The portion of total contributions by each person (other than a governmental unit or publicly supported organization) included on line 1 that exceeds 2% of the amount shown on line 11, column (f) |           |           |           |           |           |           |
| <b>6 Public support.</b> Subtract line 5 from line 4   |           |           |           |           |           | 5,995,459 |

**Section B. Total Support**

| Calendar year (or fiscal year beginning in) ▶   | (a) 2006  | (b) 2007  | (c) 2008  | (d) 2009  | (e) 2010  | (f) Total |
|---|-----------|-----------|-----------|-----------|-----------|-----------|
| <b>7</b> Amounts from line 4  | 1,136,798 | 1,073,769 | 1,094,373 | 1,300,610 | 1,389,909 | 5,995,459 |
| <b>8</b> Gross income from interest, dividends, payments received on securities loans, rents, royalties and income from similar sources | 9,362     | 11,442    | 8,859     | 3,355     | 2,336     | 35,354    |
| <b>9</b> Net income from unrelated business activities, whether or not the business is regularly carried on                             |           |           |           |           |           |           |
| <b>10</b> Other income. Do not include gain or loss from the sale of capital assets (Explain in Part IV.)                               |           |           |           |           |           |           |
| <b>11 Total support.</b> Add lines 7 through 10   |           |           |           |           |           | 6,030,813 |

**12** Gross receipts from related activities, etc. (see instructions) 12 260,231

**13 First five years.** If the Form 990 is for the organization's first, second, third, fourth, or fifth tax year as a section 501(c)(3) organization, check this box and **stop here** ▶

**Section C. Computation of Public Support Percentage**

|  |           |        |
|--|-----------|--------|
| <b>14</b> Public support percentage for 2010 (line 6, column (f) divided by line 11, column (f)) | <b>14</b> | 99.41% |
| <b>15</b> Public support percentage from 2009 Schedule A, Part II, line 14                       | <b>15</b> | 99.37% |

**16a 33 1/3% support test—2010.** If the organization did not check the box on line 13, and line 14 is 33 1/3% or more, check this box and **stop here.** The organization qualifies as a publicly supported organization ▶

**b 33 1/3% support test—2009.** If the organization did not check a box on line 13 or 16a, and line 15 is 33 1/3% or more, check this box and **stop here.** The organization qualifies as a publicly supported organization ▶

**17a 10%-facts-and-circumstances test—2010.** If the organization did not check a box on line 13, 16a, or 16b, and line 14 is 10% or more, and if the organization meets the "facts-and-circumstances" test, check this box and **stop here.** Explain in Part IV how the organization meets the "facts-and-circumstances" test. The organization qualifies as a publicly supported organization ▶

**b 10%-facts-and-circumstances test—2009.** If the organization did not check a box on line 13, 16a, 16b, or 17a, and line 15 is 10% or more, and if the organization meets the "facts-and-circumstances" test, check this box and **stop here.** Explain in Part IV how the organization meets the "facts-and-circumstances" test. The organization qualifies as a publicly supported organization ▶

**18 Private foundation.** If the organization did not check a box on line 13, 16a, 16b, 17a, or 17b, check this box and see instructions ▶

**Part III Support Schedule for Organizations Described in Section 509(a)(2)**

(Complete only if you checked the box on line 9 of Part I or if the organization failed to qualify under Part II. If the organization fails to qualify under the tests listed below, please complete Part II.)

**Section A. Public Support**

| Calendar year (or fiscal year beginning in) ►   | (a) 2006 | (b) 2007 | (c) 2008 | (d) 2009 | (e) 2010 | (f) Total |
|---|----------|----------|----------|----------|----------|-----------|
| <b>1</b> Gifts, grants, contributions, and membership fees received. (Do not include any "unusual grants.")   |          |          |          |          |          |           |
| <b>2</b> Gross receipts from admissions, merchandise sold or services performed, or facilities furnished in any activity that is related to the organization's tax-exempt purpose |          |          |          |          |          |           |
| <b>3</b> Gross receipts from activities that are not an unrelated trade or business under section 513   |          |          |          |          |          |           |
| <b>4</b> Tax revenues levied for the organization's benefit and either paid to or expended on its behalf  |          |          |          |          |          |           |
| <b>5</b> The value of services or facilities furnished by a governmental unit to the organization without charge  |          |          |          |          |          |           |
| <b>6 Total.</b> Add lines 1 through 5   |          |          |          |          |          |           |
| <b>7a</b> Amounts included on lines 1, 2, and 3 received from disqualified persons  |          |          |          |          |          |           |
| <b>b</b> Amounts included on lines 2 and 3 received from other than disqualified persons that exceed the greater of \$5,000 or 1% of the amount on line 13 for the year           |          |          |          |          |          |           |
| <b>c</b> Add lines 7a and 7b  |          |          |          |          |          |           |
| <b>8 Public support.</b> (Subtract line 7c from line 6.)  |          |          |          |          |          |           |

**Section B. Total Support**

| Calendar year (or fiscal year beginning in) ►   | (a) 2006 | (b) 2007 | (c) 2008 | (d) 2009 | (e) 2010 | (f) Total |
|---|----------|----------|----------|----------|----------|-----------|
| <b>9</b> Amounts from line 6  |          |          |          |          |          |           |
| <b>10a</b> Gross income from interest, dividends, payments received on securities loans, rents, royalties and income from similar sources |          |          |          |          |          |           |
| <b>b</b> Unrelated business taxable income (less section 511 taxes) from businesses acquired after June 30, 1975                          |          |          |          |          |          |           |
| <b>c</b> Add lines 10a and 10b  |          |          |          |          |          |           |
| <b>11</b> Net income from unrelated business activities not included in line 10b, whether or not the business is regularly carried on     |          |          |          |          |          |           |
| <b>12</b> Other income. Do not include gain or loss from the sale of capital assets (Explain in Part IV.)                                 |          |          |          |          |          |           |
| <b>13 Total support.</b> (Add lines 9, 10c, 11, and 12.)  |          |          |          |          |          |           |

**14 First five years.** If the Form 990 is for the organization's first, second, third, fourth, or fifth tax year as a section 501(c)(3) organization, check this box and **stop here**

**Section C. Computation of Public Support Percentage**

|  |           |   |
|--|-----------|---|
| <b>15</b> Public support percentage for 2010 (line 8, column (f) divided by line 13, column (f)) | <b>15</b> | % |
| <b>16</b> Public support percentage from 2009 Schedule A, Part III, line 15                      | <b>16</b> | % |

**Section D. Computation of Investment Income Percentage**

|  |           |   |
|--|-----------|---|
| <b>17</b> Investment income percentage for <b>2010</b> (line 10c, column (f) divided by line 13, column (f)) | <b>17</b> | % |
| <b>18</b> Investment income percentage from <b>2009</b> Schedule A, Part III, line 17                        | <b>18</b> | % |

**19a 33 1/3% support tests—2010.** If the organization did not check the box on line 14, and line 15 is more than 33 1/3%, and line 17 is not more than 33 1/3%, check this box and **stop here**. The organization qualifies as a publicly supported organization

**b 33 1/3% support tests—2009.** If the organization did not check a box on line 14 or line 19a, and line 16 is more than 33 1/3%, and line 18 is not more than 33 1/3%, check this box and **stop here**. The organization qualifies as a publicly supported organization

**20 Private foundation.** If the organization did not check a box on line 14, 19a, or 19b, check this box and see instructions



**Schedule B**  
**(Form 990, 990-EZ,**  
**or 990-PF)**  
Department of the Treasury  
Internal Revenue Service

### Schedule of Contributors

OMB No. 1545-0047

▶ Attach to Form 990, 990-EZ, or 990-PF.

# 2010

Name of the organization

Employer identification number

**HASTINGS FAMILY SERVICE**

**23-7083534**

Organization type (check one):

Filers of:

Section:

Form 990 or 990-EZ

501(c)( **3** ) (enter number) organization

4947(a)(1) nonexempt charitable trust **not** treated as a private foundation

527 political organization

Form 990-PF

501(c)(3) exempt private foundation

4947(a)(1) nonexempt charitable trust treated as a private foundation

501(c)(3) taxable private foundation

Check if your organization is covered by the **General Rule** or a **Special Rule**.

**Note.** Only a section 501(c)(7), (8), or (10) organization can check boxes for both the General Rule and a Special Rule. See instructions.

#### General Rule

For an organization filing Form 990, 990-EZ, or 990-PF that received, during the year, \$5,000 or more (in money or property) from any one contributor. Complete Parts I and II.

#### Special Rules

For a section 501(c)(3) organization filing Form 990 or 990-EZ that met the 33 1/3% support test of the regulations under sections 509(a)(1) and 170(b)(1)(A)(vi), and received from any one contributor, during the year, a contribution of the greater of **(1)** \$5,000 or **(2)** 2% of the amount on (i) Form 990, Part VIII, line 1h or (ii) Form 990-EZ, line 1. Complete Parts I and II.

For a section 501(c)(7), (8), or (10) organization filing Form 990 or 990-EZ that received from any one contributor, during the year, aggregate contributions of more than \$1,000 for use exclusively for religious, charitable, scientific, literary, or educational purposes, or the prevention of cruelty to children or animals. Complete Parts I, II, and III.

For a section 501(c)(7), (8), or (10) organization filing Form 990 or 990-EZ that received from any one contributor, during the year, contributions for use exclusively for religious, charitable, etc., purposes, but these contributions did not aggregate to more than \$1,000. If this box is checked, enter here the total contributions that were received during the year for an exclusively religious, charitable, etc., purpose. Do not complete any of the parts unless the **General Rule** applies to this organization because it received nonexclusively religious, charitable, etc., contributions of \$5,000 or more during the year ..... ▶ \$ .....

**Caution.** An organization that is not covered by the General Rule and/or the Special Rules does not file Schedule B (Form 990, 990-EZ, or 990-PF), but it **must** answer "No" on Part IV, line 2 of its Form 990, or check the box on line H of its Form 990-EZ, or on line 2 of its Form 990-PF, to certify that it does not meet the filing requirements of Schedule B (Form 990, 990-EZ, or 990-PF).

For Paperwork Reduction Act Notice, see the Instructions for Form 990, 990-EZ, or 990-PF.

Schedule B (Form 990, 990-EZ, or 990-PF) (2010)

|  |   |
|--|---|
| Name of organization<br><b>HASTINGS FAMILY SERVICE</b> | Employer identification number<br><b>23-7083534</b> |
|--|---|

**Part I Contributors** (see instructions)

| (a)<br>No. | (b)<br>Name, address, and ZIP + 4   | (c)<br>Aggregate contributions | (d)<br>Type of contribution  |
|------------|---|--------------------------------|--|
| 1          | UNITED WAY<br>P.O. BOX 353<br>HASTINGS MN 55033   | \$ 45,000                      | Person <input checked="" type="checkbox"/><br>Payroll <input type="checkbox"/><br>Noncash <input type="checkbox"/><br>(Complete Part II if there is a noncash contribution.) |
| 2          | RUTH GALE & GEORGE W DOFFING<br>CHARITABLE FUND<br>12181 MARGO AVENUE SOUTH #250<br>HASTINGS MN 55033 | \$ 32,077                      | Person <input checked="" type="checkbox"/><br>Payroll <input type="checkbox"/><br>Noncash <input type="checkbox"/><br>(Complete Part II if there is a noncash contribution.) |
| 3          | F.R. BIGELOW FOUNDATION<br>55 FIFTH STREET EAST<br>SAINT PAUL MN 55101                                | \$ 35,000                      | Person <input checked="" type="checkbox"/><br>Payroll <input type="checkbox"/><br>Noncash <input type="checkbox"/><br>(Complete Part II if there is a noncash contribution.) |
| .....      | .....   | \$ .....                       | Person <input type="checkbox"/><br>Payroll <input type="checkbox"/><br>Noncash <input type="checkbox"/><br>(Complete Part II if there is a noncash contribution.)            |
| .....      | .....   | \$ .....                       | Person <input type="checkbox"/><br>Payroll <input type="checkbox"/><br>Noncash <input type="checkbox"/><br>(Complete Part II if there is a noncash contribution.)            |
| .....      | .....   | \$ .....                       | Person <input type="checkbox"/><br>Payroll <input type="checkbox"/><br>Noncash <input type="checkbox"/><br>(Complete Part II if there is a noncash contribution.)            |

SCHEDULE D (Form 990)

Department of the Treasury Internal Revenue Service

Supplemental Financial Statements

Complete if the organization answered "Yes," to Form 990, Part IV, line 6, 7, 8, 9, 10, 11, or 12.

Attach to Form 990. See separate instructions.

OMB No. 1545-0047

2010

Open to Public Inspection

Name of the organization

Employer identification number

HASTINGS FAMILY SERVICE

23-7083534

Part I Organizations Maintaining Donor Advised Funds or Other Similar Funds or Accounts. Complete if the organization answered "Yes" to Form 990, Part IV, line 6.

Table with 3 columns: Question, (a) Donor advised funds, (b) Funds and other accounts. Includes questions 1-6 regarding donor advised funds.

Part II Conservation Easements. Complete if the organization answered "Yes" to Form 990, Part IV, line 7.

Table with 2 columns: Question, Held at the End of the Tax Year. Includes questions 1-8 regarding conservation easements.

Part III Organizations Maintaining Collections of Art, Historical Treasures, or Other Similar Assets. Complete if the organization answered "Yes" to Form 990, Part IV, line 8.

Table with 2 columns: Question, Amount. Includes questions 1a, 1b, and 2 regarding collections of art and historical treasures.

**Part III Organizations Maintaining Collections of Art, Historical Treasures, or Other Similar Assets (continued)**

**3** Using the organization's acquisition, accession, and other records, check any of the following that are a significant use of its collection items (check all that apply):

- a** Public exhibition
- b** Scholarly research
- c** Preservation for future generations
- d** Loan or exchange programs
- e** Other .....

**4** Provide a description of the organization's collections and explain how they further the organization's exempt purpose in Part XIV.

**5** During the year, did the organization solicit or receive donations of art, historical treasures, or other similar assets to be sold to raise funds rather than to be maintained as part of the organization's collection?  Yes  No

**Part IV Escrow and Custodial Arrangements. Complete if the organization answered "Yes" to Form 990, Part IV, line 9, or reported an amount on Form 990, Part X, line 21.**

**1a** Is the organization an agent, trustee, custodian or other intermediary for contributions or other assets not included on Form 990, Part X?  Yes  No

**b** If "Yes," explain the arrangement in Part XIV and complete the following table:

|  | Amount    |
|--|-----------|
| <b>c</b> Beginning balance .....             | <b>1c</b> |
| <b>d</b> Additions during the year .....     | <b>1d</b> |
| <b>e</b> Distributions during the year ..... | <b>1e</b> |
| <b>f</b> Ending balance .....                | <b>1f</b> |

**2a** Did the organization include an amount on Form 990, Part X, line 21?  Yes  No

**b** If "Yes," explain the arrangement in Part XIV.

**Part V Endowment Funds. Complete if organization answered "Yes" to Form 990, Part IV, line 10.**

|   | (a) Current year | (b) Prior year | (c) Two years back | (d) Three years back | (e) Four years back |
|---|------------------|----------------|--------------------|----------------------|---------------------|
| <b>1a</b> Beginning of year balance .....                     | 43,217           | 39,740         | 52,065             |                      |                     |
| <b>b</b> Contributions .....                                  | 8,318            | 125            | 5,551              |                      |                     |
| <b>c</b> Net investment earnings, gains, and losses .....     | 6,489            | 4,496          | -15,107            |                      |                     |
| <b>d</b> Grants or scholarships .....                         | 1,443            | 836            | 2,260              |                      |                     |
| <b>e</b> Other expenditures for facilities and programs ..... |                  |                |                    |                      |                     |
| <b>f</b> Administrative expenses .....                        | 370              | 308            | 509                |                      |                     |
| <b>g</b> End of year balance .....                            | 56,211           | 43,217         | 39,740             |                      |                     |

**2** Provide the estimated percentage of the year end balance held as:

- a** Board designated or quasi-endowment ▶ ..... %
- b** Permanent endowment ▶ **100.00** %
- c** Term endowment ▶ ..... %

**3a** Are there endowment funds not in the possession of the organization that are held and administered for the organization by:

|  | Yes      | No       |
|--|----------|----------|
| <b>(i)</b> unrelated organizations .....   | <b>X</b> |          |
| <b>(ii)</b> related organizations .....  |          | <b>X</b> |
| <b>b</b> If "Yes" to 3a(ii), are the related organizations listed as required on Schedule R? ..... |          |          |

**4** Describe in Part XIV the intended uses of the organization's endowment funds.

**Part VI Land, Buildings, and Equipment. See Form 990, Part X, line 10.**

| Description of investment  | (a) Cost or other basis (investment) | (b) Cost or other basis (other) | (c) Accumulated depreciation | (d) Book value |
|--|--------------------------------------|---------------------------------|------------------------------|----------------|
| <b>1a</b> Land .....   |                                      |                                 |                              |                |
| <b>b</b> Buildings .....   |                                      |                                 |                              |                |
| <b>c</b> Leasehold improvements .....  |                                      | 39,764                          | 17,231                       | 22,533         |
| <b>d</b> Equipment .....   |                                      | 18,524                          | 5,643                        | 12,881         |
| <b>e</b> Other .....   |                                      |                                 |                              |                |
| <b>Total.</b> Add lines 1a through 1e. (Column (d) must equal Form 990, Part X, column (B), line 10(c).) ..... |                                      |                                 |                              | <b>35,414</b>  |

**Part VII Investments—Other Securities.** See Form 990, Part X, line 12.

| (a) Description of security or category<br>(including name of security) | (b) Book value | (c) Method of valuation:<br>Cost or end-of-year market value |
|---|----------------|--|
| (1) Financial derivatives   |                |  |
| (2) Closely-held equity interests                                       |                |  |
| (3) Other   |                |  |
| (A)   |                |  |
| (B)   |                |  |
| (C)   |                |  |
| (D)   |                |  |
| (E)   |                |  |
| (F)   |                |  |
| (G)   |                |  |
| (H)   |                |  |
| (I)   |                |  |

**Total.** (Column (b) must equal Form 990, Part X, col. (B) line 12.) ▶

**Part VIII Investments—Program Related.** See Form 990, Part X, line 13.

| (a) Description of investment type | (b) Book value | (c) Method of valuation:<br>Cost or end-of-year market value |
|------------------------------------|----------------|--|
| (1)                                |                |  |
| (2)                                |                |  |
| (3)                                |                |  |
| (4)                                |                |  |
| (5)                                |                |  |
| (6)                                |                |  |
| (7)                                |                |  |
| (8)                                |                |  |
| (9)                                |                |  |
| (10)                               |                |  |

**Total.** (Column (b) must equal Form 990, Part X, col. (B) line 13.) ▶

**Part IX Other Assets.** See Form 990, Part X, line 15.

| (a) Description                                | (b) Book value |
|--|----------------|
| (1) <b>CASH DESIGNATED FOR CAPITAL RESERVE</b> | <b>200,000</b> |
| (2) <b>BUILDING ACQUISITION COSTS</b>          | <b>9,300</b>   |
| (3)  |                |
| (4)  |                |
| (5)  |                |
| (6)  |                |
| (7)  |                |
| (8)  |                |
| (9)  |                |
| (10)   |                |

**Total.** (Column (b) must equal Form 990, Part X, col. (B) line 15.) ▶ **209,300**

**Part X Other Liabilities.** See Form 990, Part X, line 25.

| 1. (a) Description of liability | (b) Amount |
|---------------------------------|------------|
| (1) Federal income taxes        |            |
| (2)                             |            |
| (3)                             |            |
| (4)                             |            |
| (5)                             |            |
| (6)                             |            |
| (7)                             |            |
| (8)                             |            |
| (9)                             |            |
| (10)                            |            |
| (11)                            |            |

**Total.** (Column (b) must equal Form 990, Part X, col. (B) line 25.) ▶

**2. FIN 48 (ASC 740) Footnote.** In Part XIV, provide the text of the footnote to the organization's financial statements that reports the organization's liability for uncertain tax positions under FIN 48 (ASC 740).

**Part XI Reconciliation of Change in Net Assets from Form 990 to Audited Financial Statements**

|    |  |    |           |
|----|--|----|-----------|
| 1  | Total revenue (Form 990, Part VIII, column (A), line 12)                                 | 1  | 1,553,233 |
| 2  | Total expenses (Form 990, Part IX, column (A), line 25)                                  | 2  | 1,532,058 |
| 3  | Excess or (deficit) for the year. Subtract line 2 from line 1                            | 3  | 21,175    |
| 4  | Net unrealized gains (losses) on investments   | 4  |           |
| 5  | Donated services and use of facilities   | 5  |           |
| 6  | Investment expenses  | 6  |           |
| 7  | Prior period adjustments   | 7  |           |
| 8  | Other (Describe in Part XIV.)  | 8  |           |
| 9  | Total adjustments (net). Add lines 4 through 8   | 9  |           |
| 10 | Excess or (deficit) for the year per audited financial statements. Combine lines 3 and 9 | 10 | 21,175    |

**Part XII Reconciliation of Revenue per Audited Financial Statements With Revenue per Return**

|   |   |    |           |
|---|---|----|-----------|
| 1 | Total revenue, gains, and other support per audited financial statements        | 1  | 1,553,233 |
| 2 | Amounts included on line 1 but not on Form 990, Part VIII, line 12:             |    |           |
| a | Net unrealized gains on investments   | 2a |           |
| b | Donated services and use of facilities  | 2b |           |
| c | Recoveries of prior year grants   | 2c |           |
| d | Other (Describe in Part XIV.)   | 2d |           |
| e | Add lines 2a through 2d   | 2e |           |
| 3 | Subtract line 2e from line 1  | 3  | 1,553,233 |
| 4 | Amounts included on Form 990, Part VIII, line 12, but not on line 1:            |    |           |
| a | Investment expenses not included on Form 990, Part VIII, line 7b                | 4a |           |
| b | Other (Describe in Part XIV.)   | 4b |           |
| c | Add lines 4a and 4b   | 4c |           |
| 5 | Total revenue. Add lines 3 and 4c. (This must equal Form 990, Part I, line 12.) | 5  | 1,553,233 |

**Part XIII Reconciliation of Expenses per Audited Financial Statements With Expenses per Return**

|   |  |    |           |
|---|--|----|-----------|
| 1 | Total expenses and losses per audited financial statements                       | 1  | 1,532,058 |
| 2 | Amounts included on line 1 but not on Form 990, Part IX, line 25:                |    |           |
| a | Donated services and use of facilities   | 2a |           |
| b | Prior year adjustments   | 2b |           |
| c | Other losses   | 2c |           |
| d | Other (Describe in Part XIV.)  | 2d |           |
| e | Add lines 2a through 2d  | 2e |           |
| 3 | Subtract line 2e from line 1   | 3  | 1,532,058 |
| 4 | Amounts included on Form 990, Part IX, line 25, but not on line 1:               |    |           |
| a | Investment expenses not included on Form 990, Part VIII, line 7b                 | 4a |           |
| b | Other (Describe in Part XIV.)  | 4b |           |
| c | Add lines 4a and 4b  | 4c |           |
| 5 | Total expenses. Add lines 3 and 4c. (This must equal Form 990, Part I, line 18.) | 5  | 1,532,058 |

**Part XIV Supplemental Information**

Complete this part to provide the descriptions required for Part II, lines 3, 5, and 9; Part III, lines 1a and 4; Part IV, lines 1b and 2b; Part V, line 4; Part X, line 2; Part XI, line 8; Part XII, lines 2d and 4b; and Part XIII, lines 2d and 4b. Also complete this part to provide any additional information.

**PART V, LINE 4 - INTENDED USES FOR ENDOWMENT FUNDS**

THE ORGANIZATION RECEIVED INCOME DISTRIBUTIONS FROM ENDOWMENT FUNDS HELD BY THE SAINT PAUL FOUNDATION WHICH CAN BE USED FOR CURRENT YEAR PROGRAM OPERATIONS OR HELD IN THE ENDOWMENT FOR FUTURE DISTRIBUTION.

**PART X - LIABILITY UNDER FIN 48 FOOTNOTE**

THE ORGANIZATION HAS EVALUATED FOR UNCERTAIN TAX POSITIONS. MANAGEMENT HAS

**Part XIV Supplemental Information** (continued)

**DETERMINED THERE ARE NO UNCERTAIN TAX POSITIONS AS OF DECEMBER 31, 2010.**

**TAX RETURNS FOR THE PAST THREE YEARS REMAIN OPEN FOR EXAMINATION BY TAX**

**JURISDICTIONS.**

**SCHEDULE I  
(Form 990)**

**Grants and Other Assistance to Organizations,  
Governments, and Individuals in the United States**

OMB No. 1545-0047

**2010**

**Open to Public  
Inspection**

Department of the Treasury  
Internal Revenue Service

Complete if the organization answered "Yes" to Form 990, Part IV, line 21 or 22.

▶ Attach to Form 990.

Name of the organization

**HASTINGS FAMILY SERVICE**

Employer identification number

**23-7083534**

**Part I General Information on Grants and Assistance**

- 1 Does the organization maintain records to substantiate the amount of the grants or assistance, the grantees' eligibility for the grants or assistance, and the selection criteria used to award the grants or assistance?  Yes  No
- 2 Describe in Part IV the organization's procedures for monitoring the use of grant funds in the United States.

**Part II Grants and Other Assistance to Governments and Organizations in the United States.** Complete if the organization answered "Yes" to Form 990, Part IV, line 21, for any recipient that received more than \$5,000. Check this box if no one recipient received more than \$5,000. Part II can be duplicated if additional space is needed

| 1   | (a) Name and address of organization or government                       | (b) EIN           | (c) IRC section if applicable | (d) Amount of cash grant | (e) Amount of non-cash assistance | (f) Method of valuation (book, FMV, appraisal, other) | (g) Description of non-cash assistance | (h) Purpose of grant or assistance |
|-----|--|-------------------|-------------------------------|--------------------------|-----------------------------------|---|--|------------------------------------|
| (1) | <b>EPILEPSY FOUNDATION<br/>1600 UNIVERSITY AVE<br/>ST. PAUL MN 55104</b> | <b>41-0874541</b> | <b>501C3</b>                  |                          | <b>464,932</b>                    | <b>EST. FMV</b>                                       | <b>CLOTHES</b>                         | <b>GENERAL CHARITABLE</b>          |
| (2) |  |                   |                               |                          |                                   |   |  |                                    |
| (3) |  |                   |                               |                          |                                   |   |  |                                    |
| (4) |  |                   |                               |                          |                                   |   |  |                                    |
| (5) |  |                   |                               |                          |                                   |   |  |                                    |
| (6) |  |                   |                               |                          |                                   |   |  |                                    |
| (7) |  |                   |                               |                          |                                   |   |  |                                    |
| (8) |  |                   |                               |                          |                                   |   |  |                                    |
| (9) |  |                   |                               |                          |                                   |   |  |                                    |

- 2 Enter total number of section 501(c)(3) and government organizations ▶ \_\_\_\_\_
- 3 Enter total number of other organizations ▶ \_\_\_\_\_

**Part III Grants and Other Assistance to Individuals in the United States.** Complete if the organization answered "Yes" to Form 990, Part IV, line 22.  
Part III can be duplicated if additional space is needed.

| (a) Type of grant or assistance | (b) Number of recipients | (c) Amount of cash grant | (d) Amount of non-cash assistance | (e) Method of valuation (book, FMV, appraisal, other) | (f) Description of non-cash assistance |
|---------------------------------|--------------------------|--------------------------|-----------------------------------|---|--|
| 1                               |                          |                          |                                   |   |  |
| 2                               |                          |                          |                                   |   |  |
| 3                               |                          |                          |                                   |   |  |
| 4                               |                          |                          |                                   |   |  |
| 5                               |                          |                          |                                   |   |  |
| 6                               |                          |                          |                                   |   |  |
| 7                               |                          |                          |                                   |   |  |

**Part IV Supplemental Information.** Complete this part to provide the information required in Part I, line 2, and any other additional information.

**PART I, LINE 2 - PROCEDURES FOR MONITORING THE USE OF GRANT FUNDS**

**THE ORGANIZATION PERIODICALLY DONATES CLOTHING TO ANOTHER LOCAL**

**ORGANIZATION FOR USE IN THEIR PROGRAM.**

**SCHEDULE M  
(Form 990)**

**Noncash Contributions**

OMB No. 1545-0047

**2010**

**Open To Public  
Inspection**

▶ **Complete if the organizations answered "Yes" on Form 990, Part IV, lines 29 or 30.**  
▶ **Attach to Form 990.**

Department of the Treasury  
Internal Revenue Service

Name of the organization

**HASTINGS FAMILY SERVICE**

Employer identification number  
**23-7083534**

**Part I Types of Property**

|  | (a)<br>Check if applicable | (b)<br>Number of contributions or items contributed | (c)<br>Noncash contribution amounts reported on Form 990, Part VIII, line 1g | (d)<br>Method of determining noncash contribution amounts |
|--|----------------------------|---|--|---|
| 1 Art—Works of art   |                            |   |  |   |
| 2 Art—Historical treasures                                 |                            |   |  |   |
| 3 Art—Fractional interests                                 |                            |   |  |   |
| 4 Books and publications                                   |                            |   |  |   |
| 5 Clothing and household goods                             | <b>X</b>                   |   | <b>555,036</b>   | <b>ESTIMATED SALES PRICE</b>                              |
| 6 Cars and other vehicles                                  |                            |   |  |   |
| 7 Boats and planes   |                            |   |  |   |
| 8 Intellectual property                                    |                            |   |  |   |
| 9 Securities—Publicly traded                               |                            |   |  |   |
| 10 Securities—Closely held stock                           |                            |   |  |   |
| 11 Securities—Partnership, LLC, or trust interests         |                            |   |  |   |
| 12 Securities—Miscellaneous                                |                            |   |  |   |
| 13 Qualified conservation contribution—Historic structures |                            |   |  |   |
| 14 Qualified conservation contribution—Other               |                            |   |  |   |
| 15 Real estate—Residential                                 |                            |   |  |   |
| 16 Real estate—Commercial                                  |                            |   |  |   |
| 17 Real estate—Other                                       |                            |   |  |   |
| 18 Collectibles  |                            |   |  |   |
| 19 Food inventory  | <b>X</b>                   | <b>1000</b>   | <b>208,284</b>   | <b>VALUED AT \$1 PER POUND</b>                            |
| 20 Drugs and medical supplies                              |                            |   |  |   |
| 21 Taxidermy   |                            |   |  |   |
| 22 Historical artifacts                                    |                            |   |  |   |
| 23 Scientific specimens                                    |                            |   |  |   |
| 24 Archeological artifacts                                 |                            |   |  |   |
| 25 Other ▶( )  |                            |   |  |   |
| 26 Other ▶( )  |                            |   |  |   |
| 27 Other ▶( )  |                            |   |  |   |
| 28 Other ▶( )  |                            |   |  |   |

29 Number of Forms 8283 received by the organization during the tax year for contributions for which the organization completed Form 8283, Part IV, Donee Acknowledgement

**29**

|   | Yes | No       |
|---|-----|----------|
| 30a During the year, did the organization receive by contribution any property reported in Part I, lines 1–28 that it must hold for at least three years from the date of the initial contribution, and which is not required to be used for exempt purposes for the entire holding period? |     | <b>X</b> |
| b If "Yes," describe the arrangement in Part II.  |     |          |
| 31 Does the organization have a gift acceptance policy that requires the review of any non-standard contributions?  |     | <b>X</b> |
| 32a Does the organization hire or use third parties or related organizations to solicit, process, or sell noncash contributions?  |     | <b>X</b> |
| b If "Yes," describe in Part II.  |     |          |
| 33 If the organization did not report an amount in column (c) for a type of property for which column (a) is checked, describe in Part II.  |     |          |

For Paperwork Reduction Act Notice, see the Instructions for Form 990.

Schedule M (Form 990) (2010)



**SCHEDULE O**  
(Form 990 or 990-EZ)

Department of the Treasury  
Internal Revenue Service

Name of the organization

**Supplemental Information to Form 990 or 990-EZ**

Complete to provide information for responses to specific questions on  
Form 990 or 990-EZ or to provide any additional information.

▶ Attach to Form 990 or 990-EZ.

OMB No. 1545-0047

**2010**

Open to Public  
Inspection

Employer identification number

23-7083534

**HASTINGS FAMILY SERVICE**

**FORM 990, PART III, LINE 4D - ALL OTHER ACHIEVEMENTS**

**HOLIDAY/SCHOOL SUPPLY ASSISTANCE - 442 FAMILIES/1,390 INDIVIDUALS**

**RECEIVED GIFTS AND GROCERIES FOR THE HOLIDAYS. 317 CHILDREN RECEIVED A  
BACKPACK AND SCHOOL SUPPLIES.**

**PROGRAM SERVICES EXPENSE \$ 19,884**

**JUST FRIENDS - PROVIDES TRANSPORTATION, FRIENDLY VISITING, AND CHORE  
SERVICES USING VOLUNTEERS. APPROXIMATELY 4,000 HOURS OF SERVICE WERE  
PROVIDED TO 3,300 REQUESTS IN 2010.**

**PROGRAM SERVICE EXPENSE \$ 77,973**

**PROGRAM SERVICE REVENUE \$ 46,170**

**MEALS ON WHEELS - NUTRITIOUS MEALS FOR HOMEBOUND AND ELDERLY. MEALS ON  
WHEELS SERVED 10,656 MEALS IN 2010.**

**PROGRAM SERVICE EXPENSE \$ 84,857**

**PROGRAM SERVICE REVENUE \$ 57,172**

**FORM 990, PART VI, LINE 11B - ORGANIZATION'S PROCESS TO REVIEW FORM 990  
THE FORM 990 IS DISTRIBUTED TO BOARD MEMBERS AND REVIEWED PRIOR TO FILING.**

**FORM 990, PART VI, LINE 12C - ENFORCEMENT OF CONFLICTS POLICY**

**BOARD MEMBERS ARE REQUIRED TO COMPLETE A DISCLOSURE FORM LISTING ALL  
POTENTIAL CONFLICTS OF INTEREST ANNUALLY.**

**FORM 990, PART VI, LINE 15A - COMPENSATION PROCESS FOR TOP OFFICIAL**

**THE ORGANIZATION'S EXECUTIVE COMMITTEE REVIEWS MINNESOTA COUNCIL OF  
NONPROFITS BENEFIT AND SALARY REVIEW.**





REQUEST FOR 45R CREDIT ONLY

Form **990-T**

**Exempt Organization Business Income Tax Return**  
(and proxy tax under section 6033(e))

OMB No. 1545-0687

**2010**

Open to Public Inspection for 501(c)(3) Organizations Only

Department of the Treasury  
Internal Revenue Service

For calendar year 2010 or other tax year beginning ..... , and  
ending ..... ▶ See separate instructions.

|   |   |  |   |
|---|---|--|---|
| <p><b>A</b> <input checked="" type="checkbox"/> Check box if address changed</p> <p><b>B</b> Exempt under section</p> <p><input checked="" type="checkbox"/> 501( C ) ( 3 )</p> <p><input type="checkbox"/> 408(e)    <input type="checkbox"/> 220(e)</p> <p><input type="checkbox"/> 408A    <input type="checkbox"/> 530(a)</p> <p><input type="checkbox"/> 529(a)</p> <p><b>C</b> Book value of all assets at end of year</p> <p style="text-align: right;"><b>524,454</b></p> | <p><b>Print</b></p> <p><b>or</b></p> <p><b>Type</b></p> | <p>Name of organization ( <input type="checkbox"/> Check box if name changed and see instructions.)</p> <p><b>HASTINGS FAMILY SERVICE</b></p> <p>Number, street, and room or suite no. If a P.O. box, see instructions.</p> <p><b>301 EAST SECOND STREET</b></p> <p>City or town, state, and ZIP code</p> <p><b>HASTINGS MN 55033</b></p> <p><b>F</b> Group exemption number (See instructions.) ▶</p> | <p><b>D</b> Employer identification number<br/>(Employees' trust, see instructions.)</p> <p><b>23-7083534</b></p> <p><b>E</b> Unrelated business activity codes<br/>(See instructions.)</p> |
| <p><b>G</b> Check organization type ▶ <input checked="" type="checkbox"/> 501(c) corporation    <input type="checkbox"/> 501(c) trust    <input type="checkbox"/> 401(a) trust    <input type="checkbox"/> Other trust</p>  |   |  |   |

**H** Describe the organization's primary unrelated business activity.  
▶

**I** During the tax year, was the corporation a subsidiary in an affiliated group or a parent-subsidiary controlled group? ..... ▶  Yes  No  
If "Yes," enter the name and identifying number of the parent corporation.  
▶

**J** The books are in care of ▶ **WENDY MCINTYRE** Telephone number ▶ **651-437-7134**

| Part I Unrelated Trade or Business Income |  | (A) Income | (B) Expenses | (C) Net |
|---|--|------------|--------------|---------|
| <b>1a</b>                                 | Gross receipts or sales  |            |              |         |
| <b>b</b>                                  | Less returns and allowances  |            |              |         |
| <b>c</b> Balance                          |  | <b>1c</b>  |              |         |
| <b>2</b>                                  | Cost of goods sold (Schedule A, line 7)  | <b>2</b>   |              |         |
| <b>3</b>                                  | Gross profit. Subtract line 2 from line 1c   | <b>3</b>   |              |         |
| <b>4a</b>                                 | Capital gain net income (attach Schedule D)  | <b>4a</b>  |              |         |
| <b>b</b>                                  | Net gain (loss) (Form 4797, Part II, line 17) (attach Form 4797)                     | <b>4b</b>  |              |         |
| <b>c</b>                                  | Capital loss deduction for trusts  | <b>4c</b>  |              |         |
| <b>5</b>                                  | Income (loss) from partnerships and S corporations (attach statement)                | <b>5</b>   |              |         |
| <b>6</b>                                  | Rent income (Schedule C)   | <b>6</b>   |              |         |
| <b>7</b>                                  | Unrelated debt-financed income (Schedule E)  | <b>7</b>   |              |         |
| <b>8</b>                                  | Interest, annuities, royalties, and rents from controlled organizations (Schedule F) | <b>8</b>   |              |         |
| <b>9</b>                                  | Investment income of a section 501(c)(7), (9), or (17) organization (Schedule G)     | <b>9</b>   |              |         |
| <b>10</b>                                 | Exploited exempt activity income (Schedule I)  | <b>10</b>  |              |         |
| <b>11</b>                                 | Advertising income (Schedule J)  | <b>11</b>  |              |         |
| <b>12</b>                                 | Other income (See instructions; attach schedule.)                                    | <b>12</b>  |              |         |
| <b>13</b>                                 | <b>Total.</b> Combine lines 3 through 12   | <b>13</b>  | 0            | 0       |

**Part II Deductions Not Taken Elsewhere** (See instructions for limitations on deductions.) Except for contributions, deductions must be directly connected with the unrelated business income.)

|           |   |            |       |
|-----------|---|------------|-------|
| <b>14</b> | Compensation of officers, directors, and trustees (Schedule K)  | <b>14</b>  |       |
| <b>15</b> | Salaries and wages  | <b>15</b>  |       |
| <b>16</b> | Repairs and maintenance   | <b>16</b>  |       |
| <b>17</b> | Bad debts   | <b>17</b>  |       |
| <b>18</b> | Interest (attach schedule)  | <b>18</b>  |       |
| <b>19</b> | Taxes and licenses  | <b>19</b>  |       |
| <b>20</b> | Charitable contributions (See instructions for limitation rules.)   | <b>20</b>  |       |
| <b>21</b> | Depreciation (attach Form 4562)   | <b>21</b>  |       |
| <b>22</b> | Less depreciation claimed on Schedule A and elsewhere on return   | <b>22a</b> |       |
| <b>23</b> | Depletion   | <b>23</b>  |       |
| <b>24</b> | Contributions to deferred compensation plans  | <b>24</b>  |       |
| <b>25</b> | Employee benefit programs   | <b>25</b>  |       |
| <b>26</b> | Excess exempt expenses (Schedule I)   | <b>26</b>  |       |
| <b>27</b> | Excess readership costs (Schedule J)  | <b>27</b>  |       |
| <b>28</b> | Other deductions (attach schedule)  | <b>28</b>  |       |
| <b>29</b> | <b>Total deductions.</b> Add lines 14 through 28  | <b>29</b>  |       |
| <b>30</b> | Unrelated business taxable income before net operating loss deduction. Subtract line 29 from line 13  | <b>30</b>  |       |
| <b>31</b> | Net operating loss deduction (limited to the amount on line 30)   | <b>31</b>  |       |
| <b>32</b> | Unrelated business taxable income before specific deduction. Subtract line 31 from line 30  | <b>32</b>  |       |
| <b>33</b> | Specific deduction (Generally \$1,000, but see line 33 instructions for exceptions.)  | <b>33</b>  | 1,000 |
| <b>34</b> | <b>Unrelated business taxable income.</b> Subtract line 33 from line 32. If line 33 is greater than line 32, enter the smaller of zero or line 32 | <b>34</b>  | 0     |

**Part III Tax Computation**

|  |            |
|--|------------|
| <b>35 Organizations Taxable as Corporations.</b> See instructions for tax computation. Controlled group members (sections 1561 and 1563) check here <input type="checkbox"/> <b>See instructions</b> and:                    |            |
| <b>a</b> Enter your share of the \$50,000, \$25,000, and \$9,925,000 taxable income brackets (in that order):<br>(1) \$ _____ (2) \$ _____ (3) \$ _____  |            |
| <b>b</b> Enter organization's share of: (1) Additional 5% tax (not more than \$11,750) ..... \$ _____<br>(2) Additional 3% tax (not more than \$100,000) ..... \$ _____  |            |
| <b>c</b> Income tax on the amount on line 34 .....   | <b>35c</b> |
| <b>36 Trusts Taxable at Trust Rates.</b> See instructions for tax computation. Income tax on the amount on line 34 from: <input type="checkbox"/> Tax rate schedule or <input type="checkbox"/> Schedule D (Form 1041) ..... | <b>36</b>  |
| <b>37 Proxy tax.</b> See instructions .....  | <b>37</b>  |
| <b>38 Alternative minimum tax</b> .....  | <b>38</b>  |
| <b>39 Total.</b> Add lines 37 and 38 to line 35c or 36, whichever applies .....  | <b>39</b>  |

**Part IV Tax and Payments**

|  |            |              |
|--|------------|--------------|
| <b>40a</b> Foreign tax credit (corporations attach Form 1118; trusts attach Form 1116) .....   | <b>40a</b> |              |
| <b>b</b> Other credits (see instructions) .....  | <b>40b</b> |              |
| <b>c</b> General business credit. Attach Form 3800 .....   | <b>40c</b> |              |
| <b>d</b> Credit for prior year minimum tax (attach Form 8801 or 8827) .....  | <b>40d</b> |              |
| <b>e Total credits.</b> Add lines 40a through 40d .....  | <b>40e</b> |              |
| <b>41</b> Subtract line 40e from line 39 .....   | <b>41</b>  |              |
| <b>42</b> Other taxes. Check if from: <input type="checkbox"/> Form 4255 <input type="checkbox"/> Form 8611 <input type="checkbox"/> Form 8697 <input type="checkbox"/> Form 8866 <input type="checkbox"/> Other ..... | <b>42</b>  |              |
| <b>43 Total tax.</b> Add lines 41 and 42 .....   | <b>43</b>  | <b>0</b>     |
| <b>44a</b> Payments: A 2009 overpayment credited to 2010 .....   | <b>44a</b> |              |
| <b>b</b> 2010 estimated tax payments .....   | <b>44b</b> |              |
| <b>c</b> Tax deposited with Form 8868 .....  | <b>44c</b> |              |
| <b>d</b> Foreign organizations: Tax paid or withheld at source (see instructions) .....  | <b>44d</b> |              |
| <b>e</b> Backup withholding (see instructions) .....   | <b>44e</b> |              |
| <b>f</b> Credit for small employer health insurance premiums (Attach Form 8941) .....  | <b>44f</b> | <b>1,298</b> |
| <b>g</b> Other credits and payments: <input type="checkbox"/> Form 2439 _____<br><input type="checkbox"/> Form 4136 _____ <input type="checkbox"/> Other _____ Total ▶   | <b>44g</b> |              |
| <b>45 Total payments.</b> Add lines 44a through 44g .....  | <b>45</b>  | <b>1,298</b> |
| <b>46</b> Estimated tax penalty (see instructions). Check if Form 2220 is attached .....   | <b>46</b>  |              |
| <b>47 Tax due.</b> If line 45 is less than the total of lines 43 and 46, enter amount owed .....   | <b>47</b>  |              |
| <b>48 Overpayment.</b> If line 45 is larger than the total of lines 43 and 46, enter amount overpaid .....   | <b>48</b>  | <b>1,298</b> |
| <b>49</b> Enter the amount of line 48 you want: Credited to 2011 estimated tax ▶ <b>Refunded</b> ▶   | <b>49</b>  | <b>1,298</b> |

**Part V Statements Regarding Certain Activities and Other Information** (see instructions)

|   |     |          |
|---|-----|----------|
| <b>1</b> At any time during the 2010 calendar year, did the organization have an interest in or a signature or other authority over a financial account (bank, securities, or other) in a foreign country? If YES, the organization may have to file Form TD F 90-22.1, Report of Foreign Bank and Financial Accounts. If YES, enter the name of the foreign country here ▶ | Yes | No       |
| <b>2</b> During the tax year, did the organization receive a distribution from, or was it the grantor of, or transferor to, a foreign trust? If YES, see instructions for other forms the organization may have to file.  |     | <b>X</b> |
| <b>3</b> Enter the amount of tax-exempt interest received or accrued during the tax year ▶ \$   |     |          |

**Schedule A - Cost of Goods Sold.** Enter method of inventory valuation ▶

|  |           |  |   |          |    |
|--|-----------|--|---|----------|----|
| <b>1</b> Inventory at beginning of year .....            | <b>1</b>  |  | <b>6</b> Inventory at end of year .....   | <b>6</b> |    |
| <b>2</b> Purchases .....                                 | <b>2</b>  |  | <b>7</b> <b>Cost of goods sold.</b> Subtract line 6 from line 5. Enter here and in Part I, line 2 .....                           | <b>7</b> |    |
| <b>3</b> Cost of labor .....                             | <b>3</b>  |  | <b>8</b> Do the rules of section 263A (with respect to property produced or acquired for resale) apply to the organization? ..... | Yes      | No |
| <b>4a</b> Additional sec. 263A costs (attach sch.) ..... | <b>4a</b> |  |   |          |    |
| <b>b</b> Other costs (attach schedule) .....             | <b>4b</b> |  |   |          |    |
| <b>5</b> <b>Total.</b> Add lines 1 through 4b .....      | <b>5</b>  |  |   |          |    |

Under penalties of perjury, I declare that I have examined this return, including accompanying schedules and statements, and to the best of my knowledge and belief, it is true, correct, and complete. Declaration of preparer (other than taxpayer) is based on all information of which preparer has any knowledge.

**Sign Here** ▶ \_\_\_\_\_ Date \_\_\_\_\_ Title \_\_\_\_\_

Signature of officer \_\_\_\_\_ Date \_\_\_\_\_ Title \_\_\_\_\_

May the IRS discuss this return with the preparer shown below (see instructions)?  Yes  No

**Paid Preparer Use Only**

Print/Type preparer's name **JAMES V. LEWIS** Date **05/10/11** Check  if self-employed PTIN **P00008982**

Preparer's signature \_\_\_\_\_

Firm's name ▶ **LEWIS, KISCH & ASSOCIATES, LTD** Firm's EIN ▶ **41-1620961**

Firm's address ▶ **1303 SOUTH FRONTAGE ROAD SUITE 3 HASTINGS, MN 55033-2477** Phone no **651-437-3356**

**Schedule C – Rent Income (From Real Property and Personal Property Leased With Real Property)**

(see instructions)

**1. Description of property**

|                |
|----------------|
| (1) <b>N/A</b> |
| (2)            |
| (3)            |
| (4)            |

**2. Rent received or accrued**

| (a) From personal property (if the percentage of rent for personal property is more than 10% but not more than 50%) | (b) From real and personal property (if the percentage of rent for personal property exceeds 50% or if the rent is based on profit or income) | 3(a) Deductions directly connected with the income in columns 2(a) and 2(b) (attach schedule) |
|---|---|---|
|---|---|---|

|     |  |  |
|-----|--|--|
| (1) |  |  |
| (2) |  |  |
| (3) |  |  |
| (4) |  |  |

|       |       |                       |
|-------|-------|-----------------------|
| Total | Total | (b) Total deductions. |
|-------|-------|-----------------------|

**(c) Total income.** Add totals of columns 2(a) and 2(b). Enter here and on page 1, Part I, line 6, column (A) **▶**

Enter here and on page 1, Part I, line 6, column (B) **▶**

**Schedule E – Unrelated Debt-Financed Income (see instructions)**

| 1. Description of debt-financed property | 2. Gross income from or allocable to debt-financed property | 3. Deductions directly connected with or allocable to debt-financed property |  |
|--|---|--|--|
|  |   | (a) Straight line depreciation (attach schedule)                             | (b) Other deductions (attach schedule) |

|                |  |  |  |
|----------------|--|--|--|
| (1) <b>N/A</b> |  |  |  |
| (2)            |  |  |  |
| (3)            |  |  |  |
| (4)            |  |  |  |

| 4. Amount of average acquisition debt on or allocable to debt-financed property (attach schedule) | 5. Average adjusted basis of or allocable to debt-financed property (attach schedule) | 6. Column 4 divided by column 5 | 7. Gross income reportable (column 2 x column 6) | 8. Allocable deductions (column 6 x total of columns 3(a) and 3(b)) |
|---|---|---------------------------------|--|---|
|---|---|---------------------------------|--|---|

|     |  |   |  |  |
|-----|--|---|--|--|
| (1) |  | % |  |  |
| (2) |  | % |  |  |
| (3) |  | % |  |  |
| (4) |  | % |  |  |

Enter here and on page 1, Part I, line 7, column (A). **▶**

Enter here and on page 1, Part I, line 7, column (B). **▶**

**Totals** **▶**

**Total dividends-received deductions** included in column 8 **▶**

**Schedule F – Interest, Annuities, Royalties, and Rents From Controlled Organizations (see instructions)**

| 1. Name of controlled organization | 2. Employer identification number | Exempt Controlled Organizations                   |                                     |   |  |
|------------------------------------|-----------------------------------|---|-------------------------------------|---|--|
|                                    |                                   | 3. Net unrelated income (loss) (see instructions) | 4. Total of specified payments made | 5. Part of column 4 that is included in the controlling organization's gross inc. | 6. Deductions directly connected with income in column 5 |

|                |  |  |  |  |
|----------------|--|--|--|--|
| (1) <b>N/A</b> |  |  |  |  |
| (2)            |  |  |  |  |
| (3)            |  |  |  |  |
| (4)            |  |  |  |  |

| 7. Taxable Income | 8. Net unrelated income (loss) (see instructions) | 9. Total of specified payments made | 10. Part of column 9 that is included in the controlling organization's gross income | 11. Deductions directly connected with income in column 10 |
|-------------------|---|-------------------------------------|--|--|
|-------------------|---|-------------------------------------|--|--|

Add columns 5 and 10. Enter here and on page 1, Part I, line 8, column (A). **▶**

Add columns 6 and 11. Enter here and on page 1, Part I, line 8, column (B). **▶**

**Totals** **▶**

**Schedule G – Investment Income of a Section 501(c)(7), (9), or (17) Organization** (see instructions)

| 1. Description of income | 2. Amount of income                                   | 3. Deductions directly connected (attach schedule) | 4. Set-asides (attach schedule) | 5. Total deductions and set-asides (col. 3 plus col.4) |
|--------------------------|---|--|---------------------------------|--|
| (1) <b>N/A</b>           |   |  |                                 |  |
| (2)                      |   |  |                                 |  |
| (3)                      |   |  |                                 |  |
| (4)                      |   |  |                                 |  |
| <b>Totals</b>            | Enter here and on page 1, Part I, line 9, column (A). |  |                                 | Enter here and on page 1, Part I, line 9, column (B).  |

**Schedule I – Exploited Exempt Activity Income, Other Than Advertising Income** (see instructions)

| 1. Description of exploited activity | 2. Gross unrelated business income from trade or business | 3. Expenses directly connected with production of unrelated business income | 4. Net income (loss) from unrelated trade or business (column 2 minus column 3). If a gain, compute cols. 5 through 7. | 5. Gross income from activity that is not unrelated business income | 6. Expenses attributable to column 5 | 7. Excess exempt expenses (column 6 minus column 5, but not more than column 4). |
|--------------------------------------|---|---|--|---|--------------------------------------|--|
| (1) <b>N/A</b>                       |   |   |  |   |                                      |  |
| (2)                                  |   |   |  |   |                                      |  |
| (3)                                  |   |   |  |   |                                      |  |
| (4)                                  |   |   |  |   |                                      |  |
| <b>Totals</b>                        | Enter here and on page 1, Part I, line 10, col. (A).      | Enter here and on page 1, Part I, line 10, col. (B).                        |  |   |                                      | Enter here and on page 1, Part II, line 26.                                      |

**Schedule J – Advertising Income** (see instructions)

**Part I Income From Periodicals Reported on a Consolidated Basis**

| 1. Name of periodical                      | 2. Gross advertising income | 3. Direct advertising costs | 4. Advertising gain or (loss) (col. 2 minus col. 3). If a gain, compute cols. 5 through 7. | 5. Circulation income | 6. Readership costs | 7. Excess readership costs (column 6 minus column 5, but not more than column 4). |
|--|-----------------------------|-----------------------------|--|-----------------------|---------------------|---|
| (1) <b>N/A</b>                             |                             |                             |  |                       |                     |   |
| (2)  |                             |                             |  |                       |                     |   |
| (3)  |                             |                             |  |                       |                     |   |
| (4)  |                             |                             |  |                       |                     |   |
| <b>Totals (carry to Part II, line (5))</b> |                             |                             |  |                       |                     |   |

**Part II Income From Periodicals Reported on a Separate Basis** (For each periodical listed in Part II, fill in columns 2 through 7 on a line-by-line basis.)

|                                    |  |  |  |  |  |   |
|------------------------------------|--|--|--|--|--|---|
| (1) <b>N/A</b>                     |  |  |  |  |  |   |
| (2)                                |  |  |  |  |  |   |
| (3)                                |  |  |  |  |  |   |
| (4)                                |  |  |  |  |  |   |
| (5) <b>Totals from Part I</b>      | Enter here and on page 1, Part I, line 11, col. (A). | Enter here and on page 1, Part I, line 11, col. (B). |  |  |  | Enter here and on page 1, Part II, line 27. |
| <b>Totals, Part II (lines 1-5)</b> |  |  |  |  |  |   |

**Schedule K – Compensation of Officers, Directors, and Trustees** (see instructions)

| 1. Name  | 2. Title | 3. Percent of time devoted to business | 4. Compensation attributable to unrelated business |
|--|----------|--|--|
| (1) <b>N/A</b>   |          | %                                      |  |
| (2)  |          | %                                      |  |
| (3)  |          | %                                      |  |
| (4)  |          | %                                      |  |
| <b>Total.</b> Enter here and on page 1, Part II, line 14 |          |  |  |

Form **8941**

**Credit for Small Employer Health Insurance Premiums**

OMB No. 1545-2198

Department of the Treasury  
Internal Revenue Service

▶ See separate instructions.  
▶ Attach to your tax return.

**2010**  
Attachment  
Sequence No. **63**

Name(s) shown on return

Identifying number

**HASTINGS FAMILY SERVICE**

**23-7083534**

|  |           |               |
|--|-----------|---------------|
| <b>1</b> Enter the number of individuals you employed during the tax year who are considered employees for purposes of this credit (see instructions) .....  | <b>1</b>  | <b>11</b>     |
| <b>2</b> Enter the number of full-time equivalent employees you had for the tax year (see instructions). If you entered 25 or more, skip lines 3 through 11 and enter -0- on line 12 .....   | <b>2</b>  | <b>9</b>      |
| <b>3</b> Average annual wages you paid for the tax year (see instructions). If you entered \$50,000 or more, skip lines 4 through 11 and enter -0- on line 12 .....  | <b>3</b>  | <b>39,000</b> |
| <b>4</b> Premiums you paid during the tax year for employees included on line 1 for health insurance coverage under a qualifying arrangement (see instructions) .....  | <b>4</b>  | <b>11,798</b> |
| <b>5</b> Premiums you would have entered on line 4 if the total premium for each employee equaled the average premium for the small group market in which you offered health insurance coverage (see instructions) .....   | <b>5</b>  | <b>23,876</b> |
| <b>6</b> Enter the <b>smaller</b> of line 4 or line 5 .....  | <b>6</b>  | <b>11,798</b> |
| <b>7</b> Multiply line 6 by the applicable percentage:<br>• Tax-exempt small employers, multiply line 6 by 25% (.25)<br>• All other small employers, multiply line 6 by 35% (.35) .....  | <b>7</b>  | <b>2,950</b>  |
| <b>8</b> If line 2 is 10 or less, enter the amount from line 7. Otherwise, see instructions .....  | <b>8</b>  | <b>2,950</b>  |
| <b>9</b> If line 3 is \$25,000 or less, enter the amount from line 8. Otherwise, see instructions .....  | <b>9</b>  | <b>1,298</b>  |
| <b>10</b> Enter the total amount of any state premium subsidies paid and any state tax credits available to you for premiums included on line 4 (see instructions) .....   | <b>10</b> |               |
| <b>11</b> Subtract line 10 from line 4. If zero or less, enter -0- .....   | <b>11</b> | <b>11,798</b> |
| <b>12</b> Enter the <b>smaller</b> of line 9 or line 11 .....  | <b>12</b> | <b>1,298</b>  |
| <b>13</b> If line 12 is zero, skip lines 13 and 14 and go to line 15. Otherwise, enter the number of employees included on line 1 for whom you paid premiums during the tax year for health insurance coverage under a qualifying arrangement (see instructions) ..... | <b>13</b> | <b>2</b>      |
| <b>14</b> Enter the number of full-time equivalent employees you would have entered on line 2 if you only included employees included on line 13 .....   | <b>14</b> | <b>2</b>      |
| <b>15</b> Credit for small employer health insurance premiums from partnerships, S corporations, cooperatives, estates, and trusts (see instructions) .....  | <b>15</b> |               |
| <b>16</b> Add lines 12 and 15. Partnerships and S corporations, stop here and report this amount on Schedule K; all others, go to line 17 .....  | <b>16</b> | <b>1,298</b>  |
| <b>17</b> Credit for small employer health insurance premiums included on line 16 from passive activities (see instructions) .....   | <b>17</b> |               |
| <b>18</b> Subtract line 17 from line 16 .....  | <b>18</b> | <b>1,298</b>  |
| <b>19</b> Credit for small employer health insurance premiums allowed for 2010 from a passive activity (see instructions) .....  | <b>19</b> |               |
| <b>20</b> Carryback of the credit for small employer health insurance premiums from 2011 .....   | <b>20</b> |               |
| <b>21</b> Add lines 18 through 20. Cooperatives, estates, and trusts, go to line 22. Tax-exempt small employers, skip lines 22 and 23 and go to line 24. All others, stop here and report this amount on Form 3800, line 29h .....                                     | <b>21</b> | <b>1,298</b>  |
| <b>22</b> Amount allocated to patrons of the cooperative or beneficiaries of the estate or trust (see instructions) .....  | <b>22</b> |               |
| <b>23</b> Cooperatives, estates, and trusts, subtract line 22 from line 21. Stop here and report this amount on Form 3800, line 29h .....  | <b>23</b> |               |
| <b>24</b> Enter the amount you paid in 2010 for taxes considered payroll taxes for purposes of this credit (see instructions) .....  | <b>24</b> |               |
| <b>25</b> Tax-exempt small employers, enter the <b>smaller</b> of line 21 or line 24 here and on Form 990-T, line 44f .....  | <b>25</b> | <b>1,298</b>  |

For Paperwork Reduction Act Notice, see separate instructions.

Form **8941** (2010)

**Federal Statements**

**Taxable Interest on Investments**

| <u>Description</u>         | <u>Amount</u>   | <u>Unrelated<br/>Business Code</u> | <u>Exclusion<br/>Code</u> | <u>Postal<br/>Code</u> | <u>Acquired after<br/>6/30/75</u> | <u>US<br/>Obs (\$ or %)</u> |
|----------------------------|-----------------|------------------------------------|---------------------------|------------------------|-----------------------------------|-----------------------------|
| INTEREST & DIVIDEND INCOME | \$ 2,336        |                                    | 14                        |                        |                                   |                             |
| TOTAL                      | <u>\$ 2,336</u> |                                    |                           |                        |                                   |                             |

## Federal Statements

### Form 990, Part IX, Line 24f - All Other Expenses

| Description            | Total<br>Expenses | Program<br>Service | Management &<br>General | Fund<br>Raising |
|------------------------|-------------------|--------------------|-------------------------|-----------------|
| PROFESSIONAL FEES      | \$ 26,660         | \$ 5,332           | \$ 21,328               | \$              |
| OTHER PROGRAM EXPENSES | 19,884            | 19,884             |                         |                 |
| OTHER EXPENSES         | 7,153             | 2,861              | 3,577                   | 715             |
| TELEPHONE              | 3,409             | 1,705              | 852                     | 852             |
| TOTAL                  | \$ 57,106         | \$ 29,782          | \$ 25,757               | \$ 1,567        |