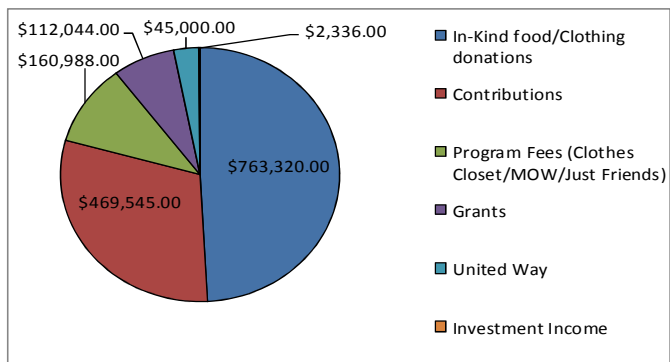


Sources of Revenue

Income Source	Income	%
In-Kind food/ Clothing donations	\$763,320.00	49%
Contributions	\$469,545.00	30%
Program Fees (Clothes Closet/ MOW/Just Friends)	\$160,988.00	10%
Grants	\$112,044.00	7%
United Way	\$45,000.00	3%
Investment Income	\$2,336.00	1%

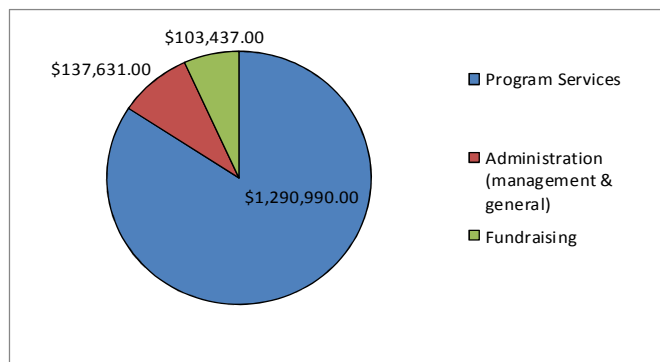
Total Support Revenue \$1,553,233.00 100%



Expense Categories

Expense Category	Expense	%
Program Services	\$1,290,990.00	84%
Administration	\$137,631.00	9%
Fundraising	\$103,437.00	7%

Total Expenditures \$1,532,058.00 100%



2010

Financial Position

Current Assets

Cash	\$222,848
Inventory/ Prepaid Expenses	\$56,892
Property/Equipment	\$35,414

Other Assets

Building Acquisition/ Capital	<u>\$209,300</u>
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TOTAL ASSETS \$524,454

Current Liabilities	\$26,513
Net Assets	<u>\$497,941</u>

**TOTAL LIABILITIES/
NET ASSETS \$524,454**



Hastings Family Service

You helped create a positive outcome

A Food Shelf Client ...*Cindy* is a single parent who works fulltime but doesn't make enough money to feed and clothe her family. HFS supplied her with the food and clothing and helped *Cindy* prepare a budget, then referred her to Dakota County for programs she was qualified to receive.

A Meals on Wheels Client...*Peter* lives alone and can no longer drive or prepare hot meals. A Meals on Wheels driver checks in on him daily and brings a hot nutritious meal so he can remain independent.

A Just Friends Client...*Martha* receives lifesaving dialysis treatments three times per week. A volunteer drives her to the appointments 156 times per year because she has no other means of transportation.

Clothes Closet & More Clients...*Rob* and *Sheri* received clothing, outerwear, socks and underwear for their entire family and much needed household items. They also received school supplies for their children, and *Rob* picked out a suit he could wear for job interviews.

Holiday Assistance Clients...*Katie* was dealing with the stress of the holidays and a prolonged illness that kept her home from work. She worried about how she would be able to feed her family and provide gifts for her three children. *Katie* signed up to receive gifts and groceries from HFS, and the HFS Emergency Worker discovered that she may also be eligible to receive CAP Energy Assistance until she can get back on her feet.